



Sava Insurance Group 2024 unaudited results

6 March 2025

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GROUP
RESULTS

01



Performance highlights



Growth in gross premiums written of 13.5%

primarily in the **motor business** due to growth in average premiums and the number of policies sold

and in the **life business** due to increased sales of new policies and top-up premiums on existing policies



Net profit of €87.8m (2023: €64.7m)

Better insurance service result: higher revenue and improved claims experience

Better investment result: investing at higher interest rates and more favourable financial market movements



Other significant events in 2024


Credit ratings reaffirmed: S&P Global Ratings and AM Best affirmed “A” level financial strength ratings; AM Best stable outlook affirmed, S&P outlook revised to positive

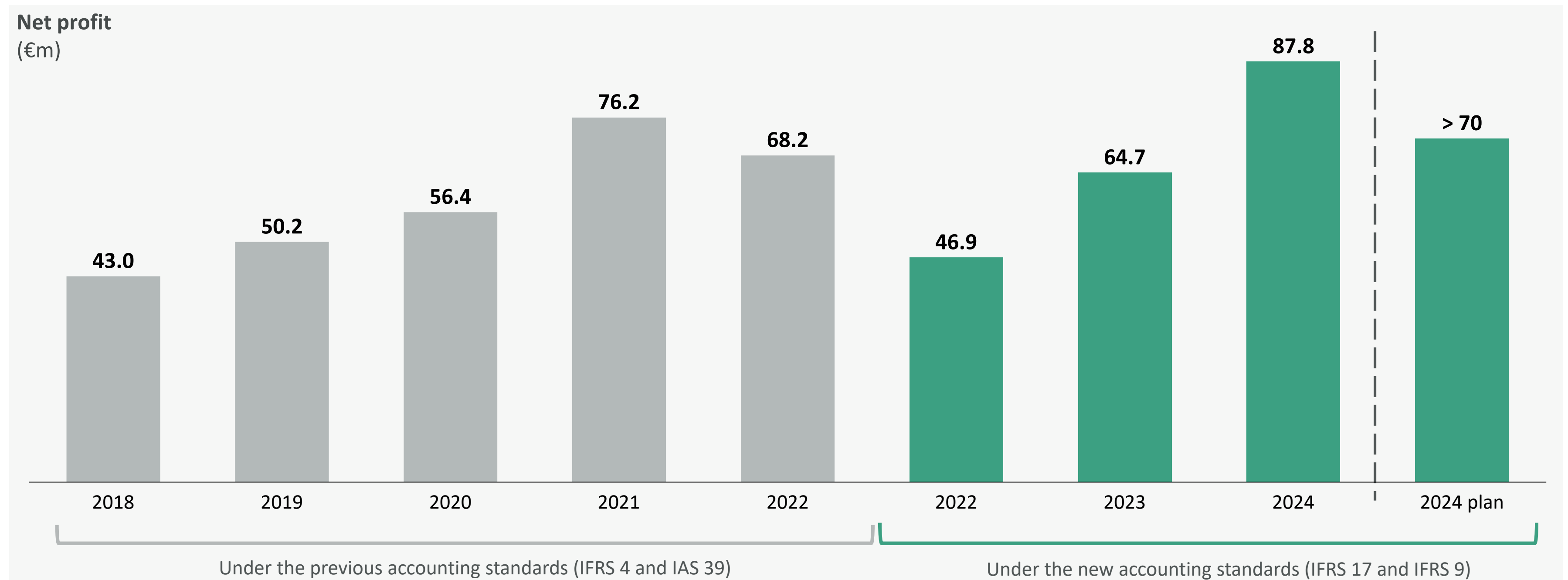
Subordinated bond issue: in October, Sava Re issued €50m in 5-year subordinated bonds with an annual coupon of 5.2%

Profit target exceeded

Profit before tax
€109.8m
 2024/2023: **+37.9%**

Net profit
€87.8m
 2024/2023: **+35.9%**

 **Plan achieved**



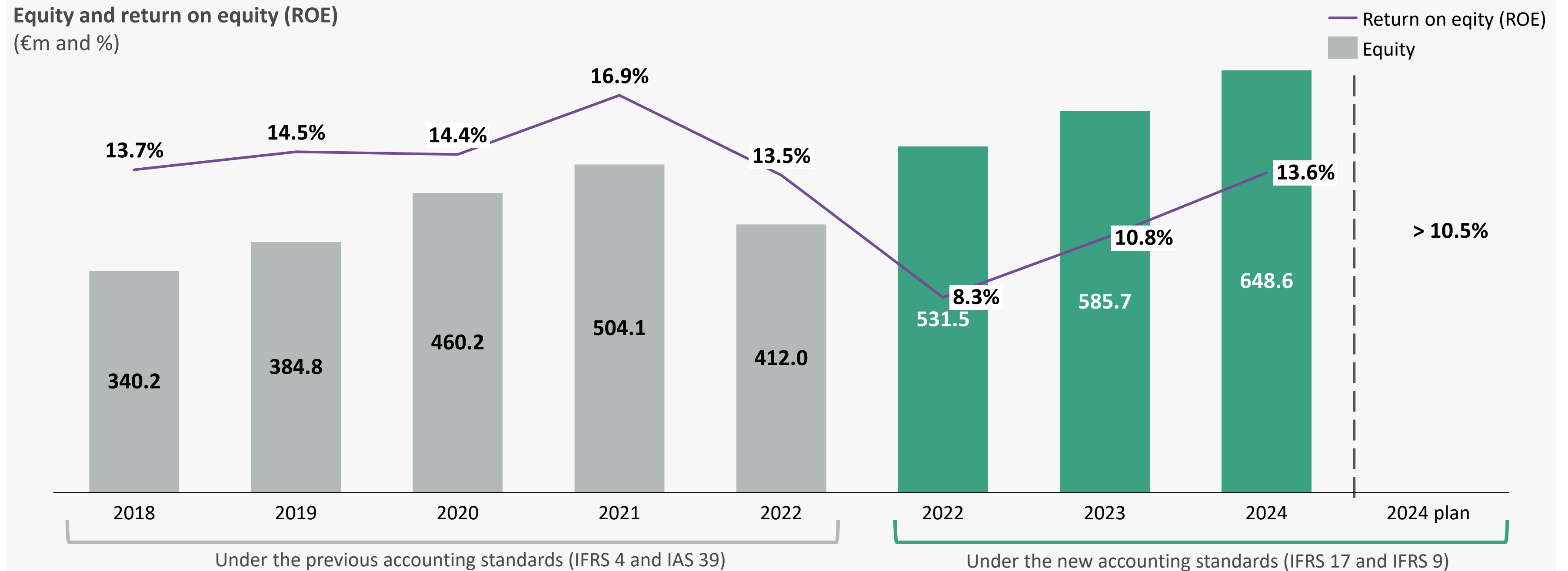
Target return on equity exceeded

Equity
€648.6m
 2024/2023: **+10.7%**

Return on equity (ROE)
13.6%
 2024/2023: **+2.8 pp**



Plan achieved



Growth in contractual service margin (CSM)

Contractual service margin (CSM)

€175.6m

2024/2023: **+13.1%**

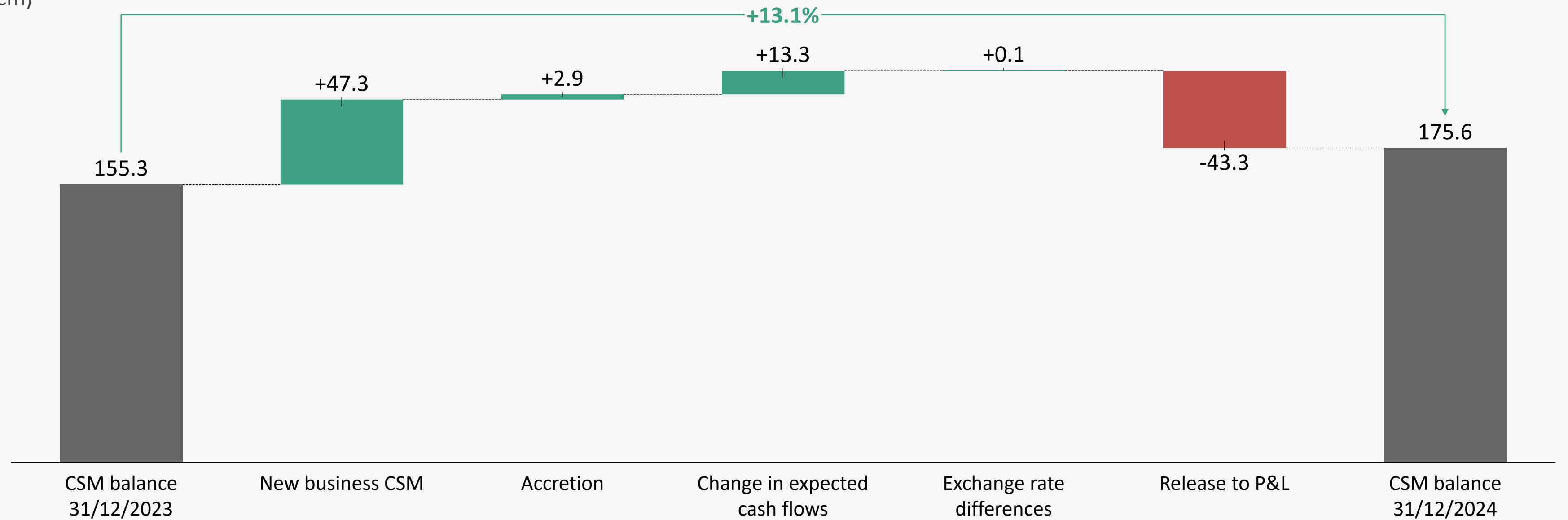
Net contractual service margin (CSM)

€168.6m

2024/2023: **+12.9%**

Contractual service margin (CSM)

(€m)



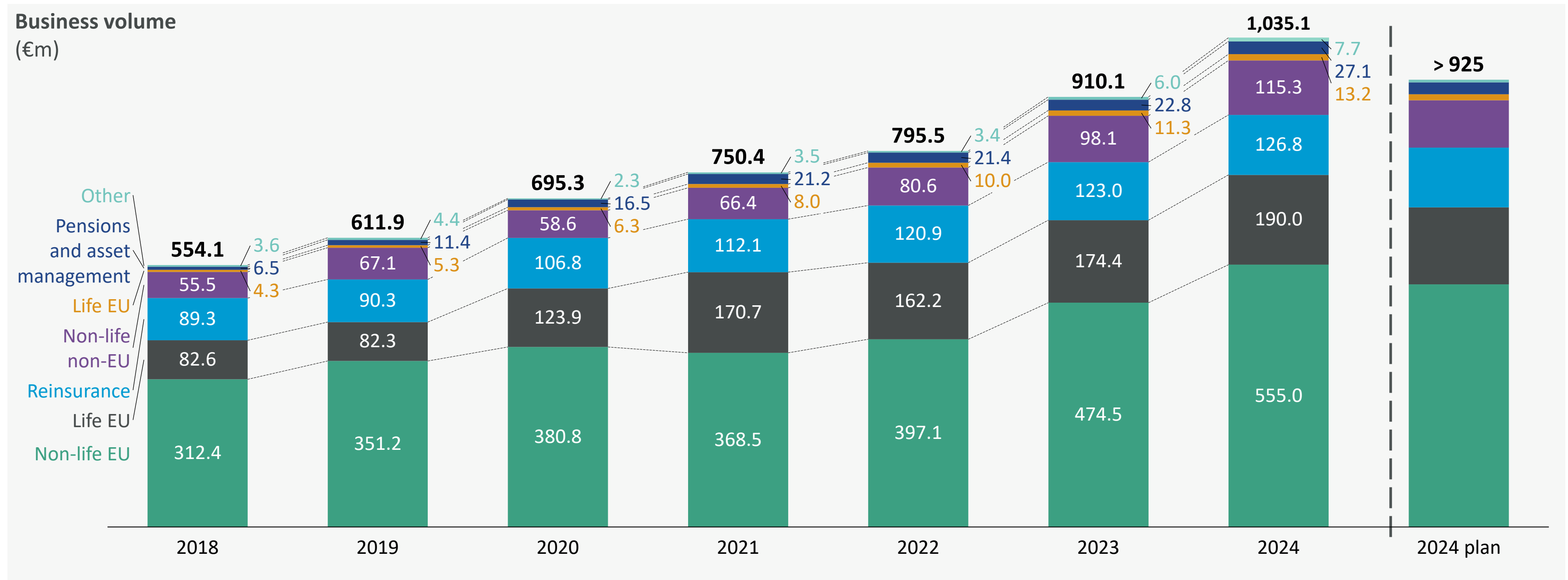
Business volume and GPW pass the billion-euro mark

Business volume
€1,035.1m
 2024/2023: +13.7%

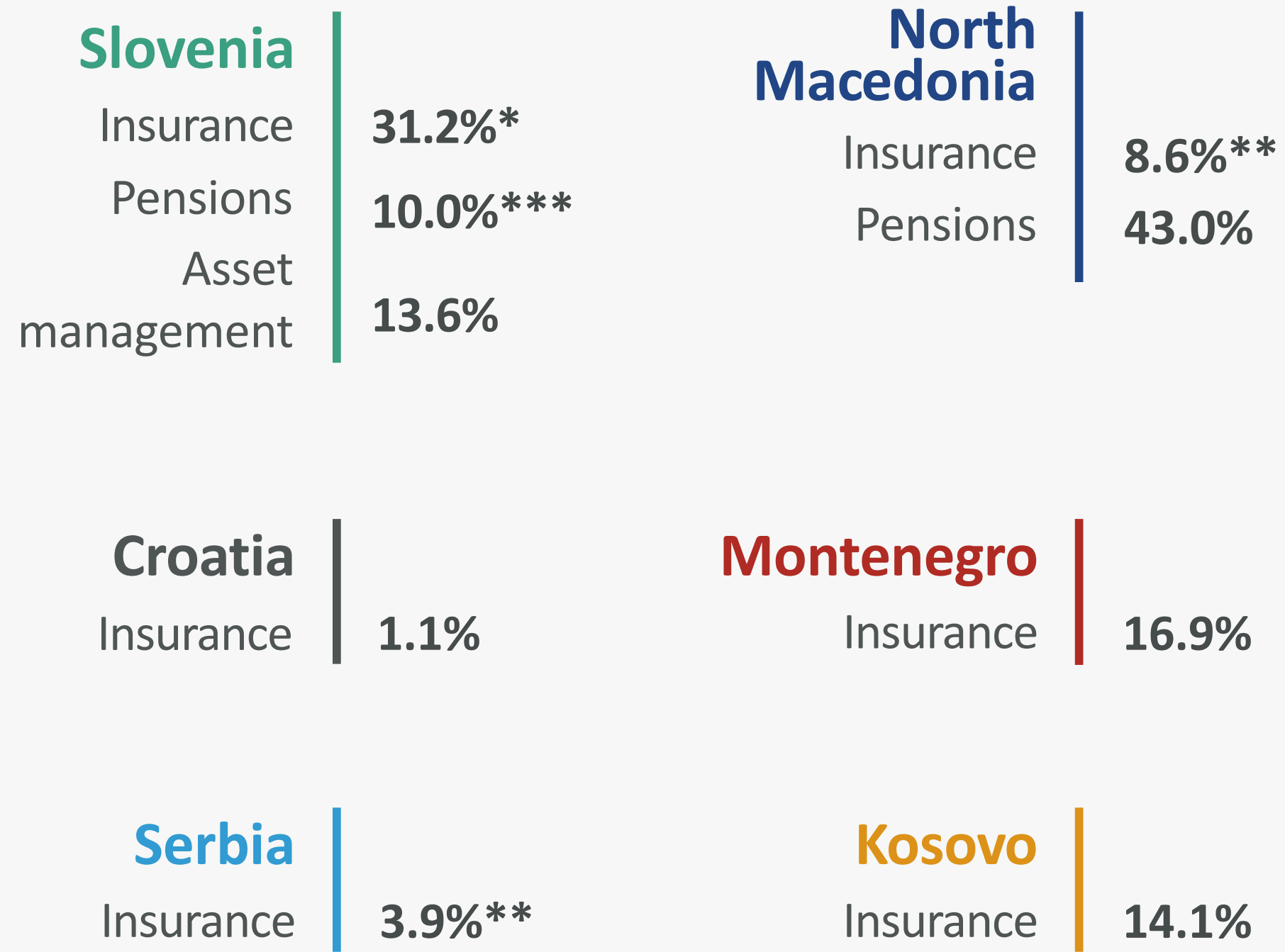
Gross premiums written
€1,003.8m
 2024/2023: +13.5%



Plan achieved



Market shares



Sava Re operates in more than 120 reinsurance markets worldwide. It has a very small share of the global reinsurance market.

* The market share has been calculated on the basis of premiums written in the Slovenian market (excluding premiums of the Croatian branch of Zavarovalnica Sava and excluding FoS business) using data published by the Slovenian Insurance Association (excluding pension annuities and contributions to pension funds).

** 1–9/2024 as data for the full year 2024 have not yet been published. *** 1–12/2023 as more recent data not available.

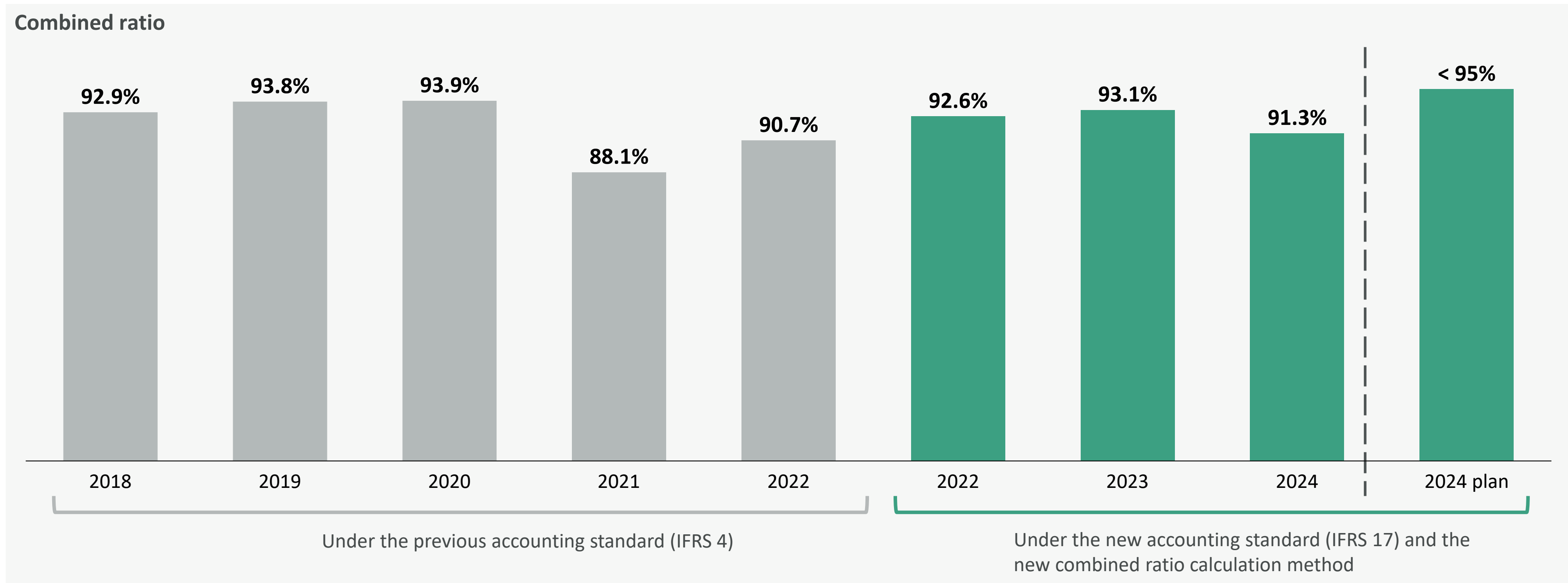


Improved combined ratio

Combined ratio
91.3%
2024/2023: **-1.8 pp**



Plan achieved



Impact of natural catastrophe claims

Natural catastrophe claims

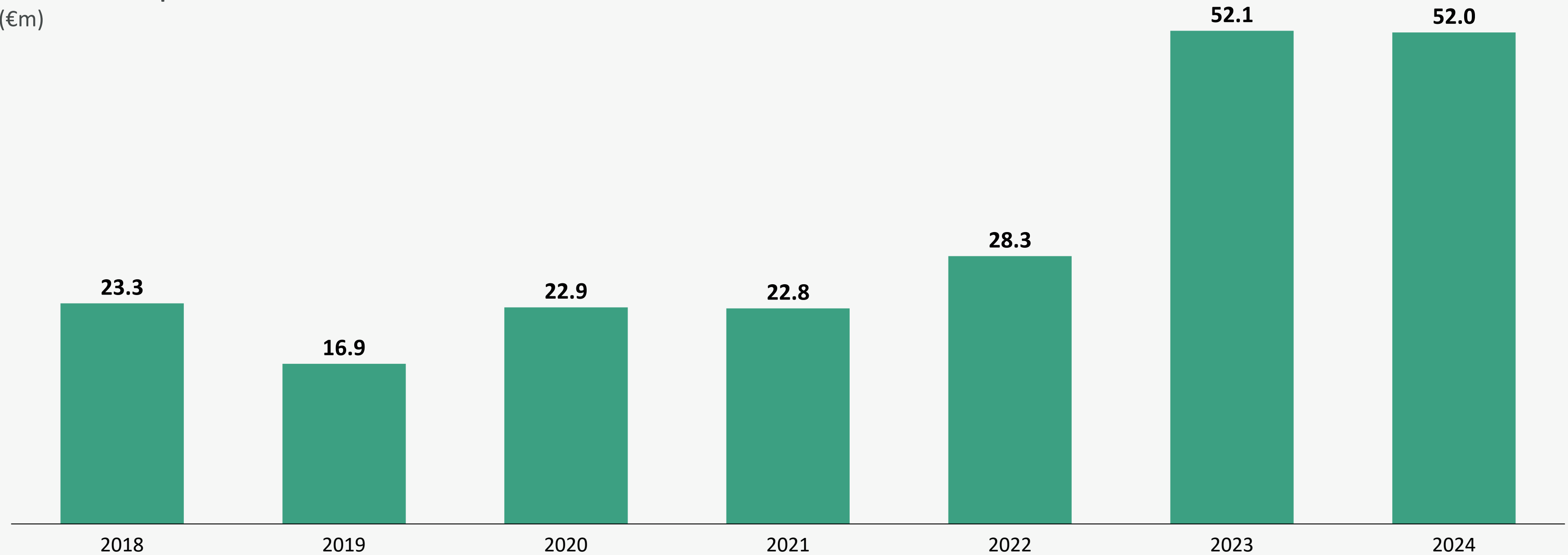
€52.0m

2024/2023: **-0.3%**

Includes net claims affecting the (re)insurance portfolios of the Group companies resulting from natural perils (such as windstorm, flood, earthquake and hail)

Natural catastrophe claims

(€m)

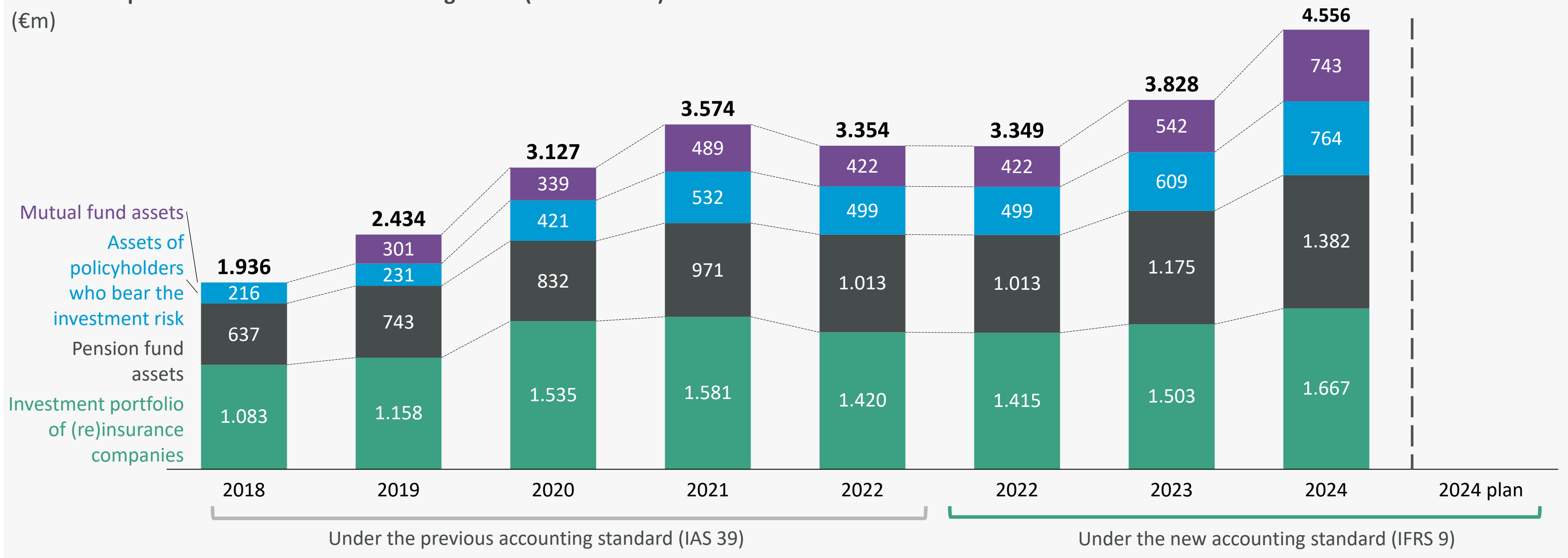


Strong growth in investment portfolio and assets under management

Assets under management
€2,889.4m
 2024/2023: **+24.3%**

Investment portfolio
€1,666.9m
 2024/2023: **+10.9%**

Investment portfolio and assets under management (consolidated)
 (€m)



Target return on investment portfolio exceeded

Return on investment portfolio

2.5%

2024/2023: **+0.4 pp**

Investment portfolio

€1,666.9m

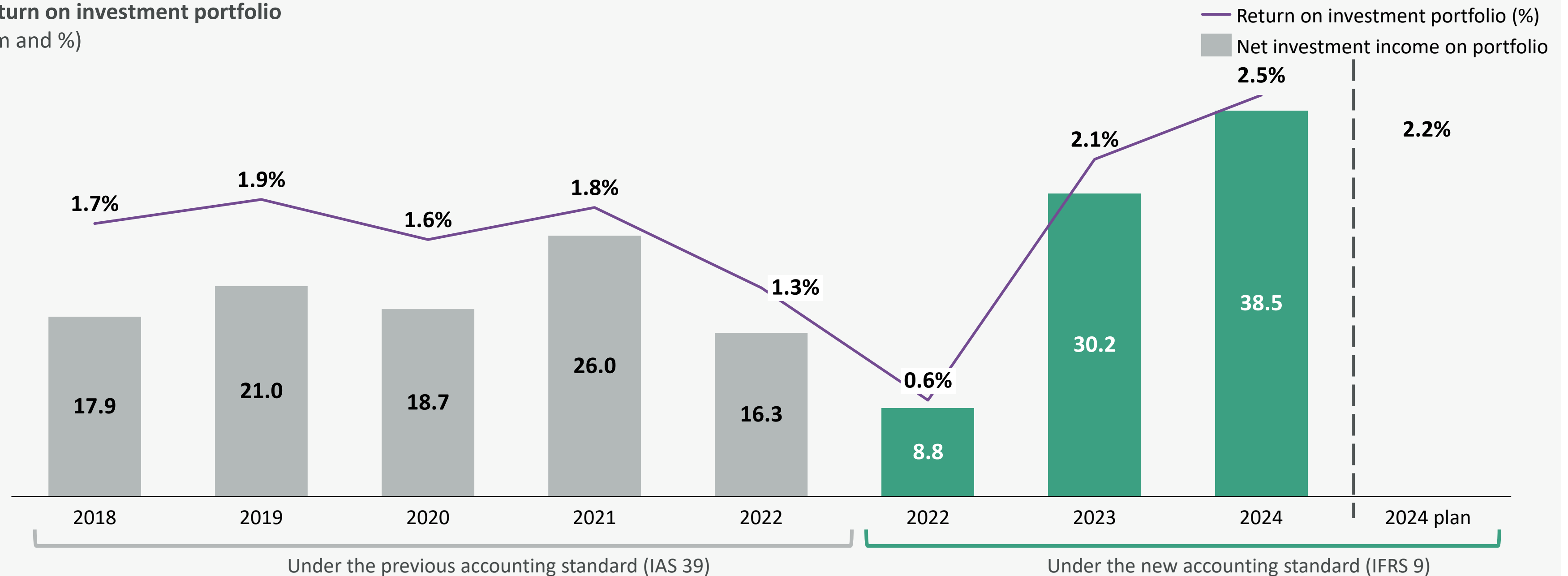
2024/2023: **+10.9%**



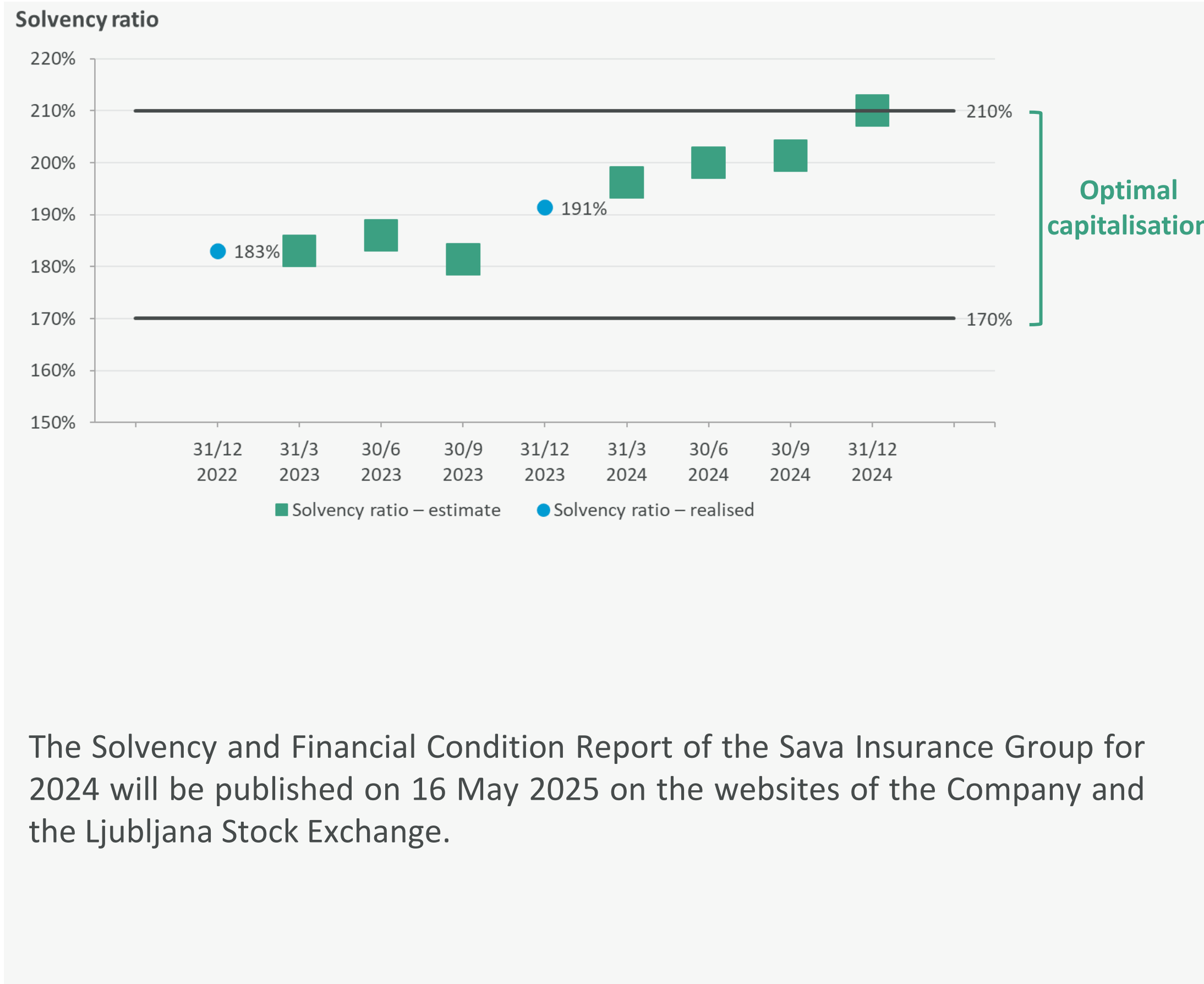
Plan achieved

Return on investment portfolio

(€m and %)



Strong solvency position



Select sustainability performance indicators

	2022	2024	Difference 2024/2022
Environmental aspect			
CO ₂ emissions per employee (in tonnes) – scope 1 in 2 (location-based method)	1.47	1.15	-21.8%
	2023	2024	Difference 2024/2023
Environmental aspect			
Number of claims reported online	243,106	300,120	+23.5%
Group’s ESG integrated investments as at 31/12	16.9%	23.6%	+6.7 pp
Social aspect			
Number of employees as at 31/12 (full-time equivalent basis)	2,744.8	2,892.9	+1.5%
Employees involved in annual performance appraisal interviews as %	47.9%	55.3%	+7.4 pp
Women as % of all employees as at 31/12	59.9%	60.0%	+0.1 pp
Employee turnover rate	17.1%	16.2%	-0.9 pp
Number of injuries in the workplace	8	8	0.0%
Average hours of employee training	22.5	20.5	-8.9%
Heart for the World – corporate volunteering (no. of hours)	5,114	6,574	+28.5%
Governance aspect			
Women in management bodies as %	28.0%	32.0%	+4.0 pp
Women in supervisory bodies of Group companies as %	19.7%	20.0%	+0.3 pp

We compare CO₂ emissions to 2022, our baseline year for monitoring the strategic decarbonisation target.



We build long-term corporate social responsibility in continuous dialogue with our stakeholders, supporting global sustainability goals, with a particular focus on climate action and the good health and well-being of our customers and employees.



Book value per share and Sava Re share price performance

Book value per share

€41.85

2024/2023: **+10.7%**

Share price at 31/12/2024

€40.00

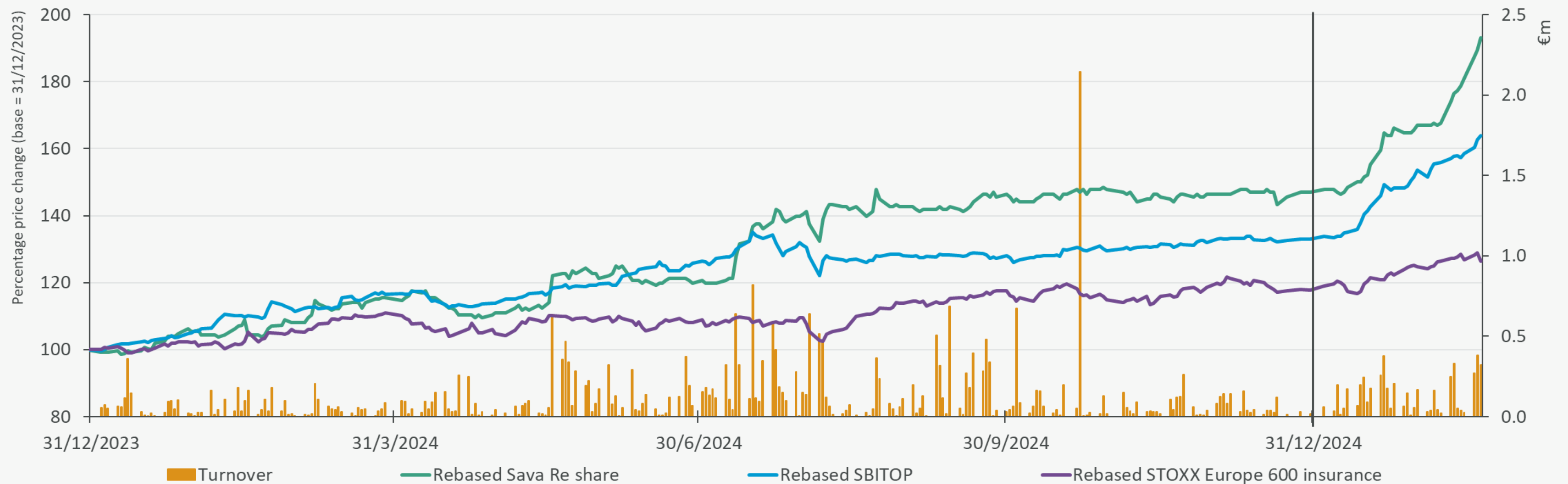
2024/2023: **+42.9%**

Total shareholder return

49.1%

2024/2023: **+17.0 pp**

Relative performance of Sava Re share compared to benchmark indices and turnover of Sava Re share



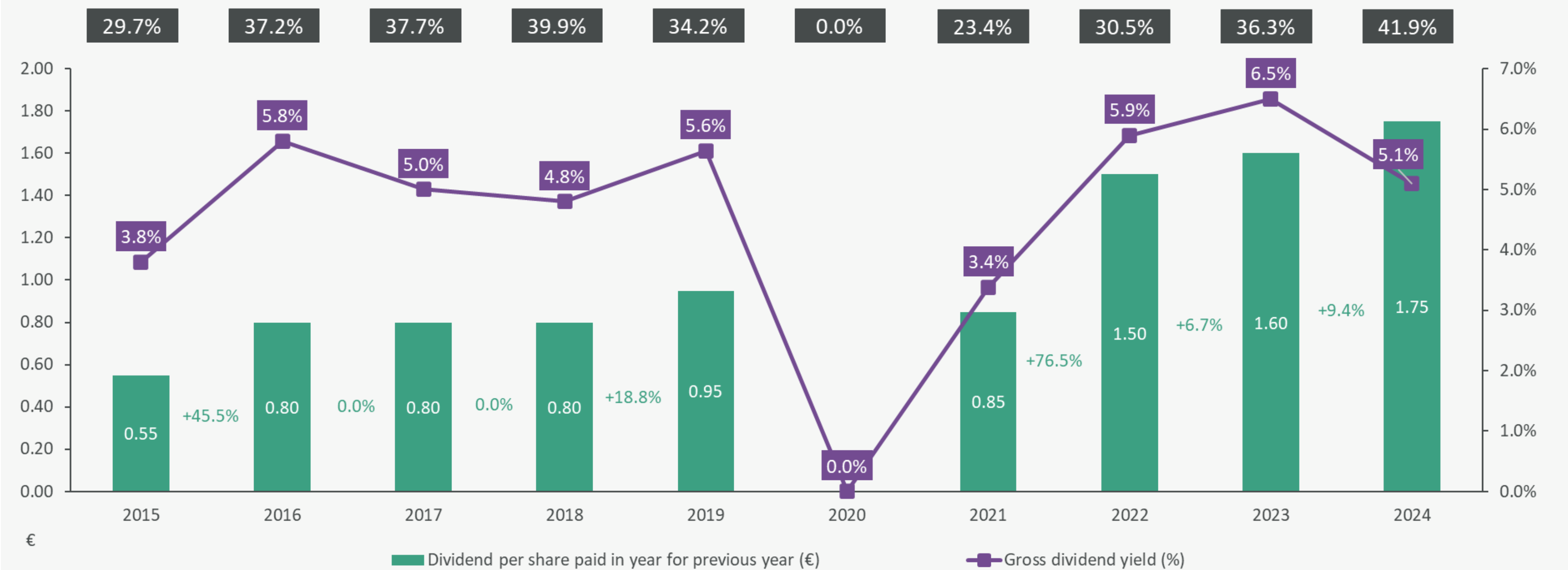
More information on the Sava Re share performance and returns is available at: <https://www.sava-re.si/en-si/investor-relations/our-share/>



High dividend yield

Dividend policy: distribution of between 35% and 45% of the net profit of the Sava Insurance Group

Dividend payout ratio (dividend payout as % of previous year's net profit)



- The audited annual report, including the proposed dividend, will be published on 4 April 2025. The general meeting of shareholders will be held on 26 May 2025.

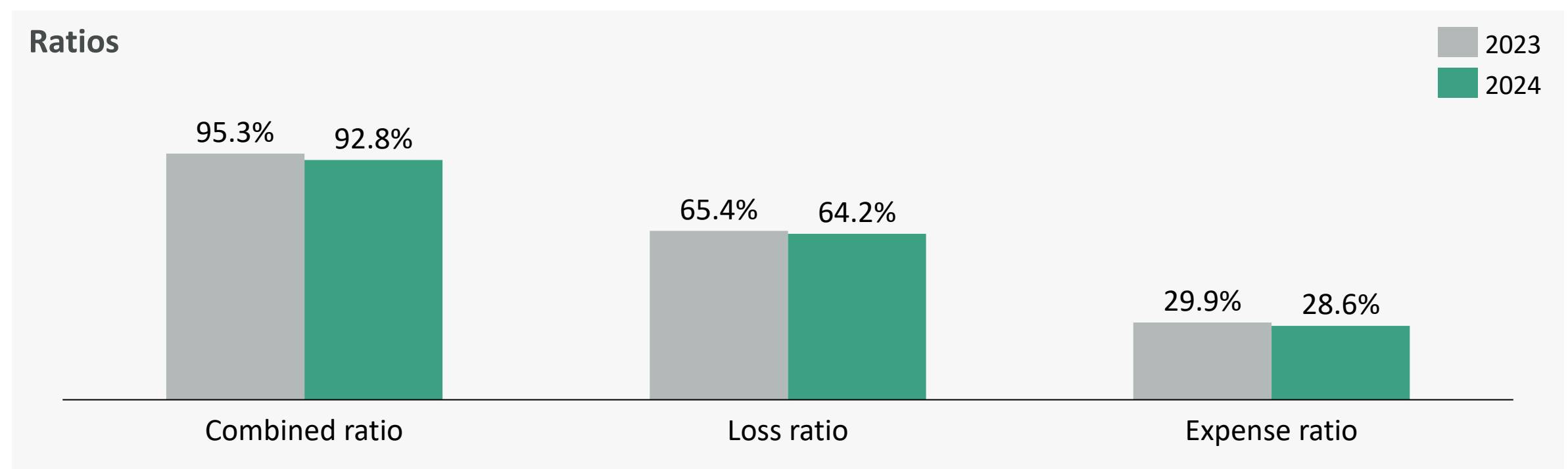
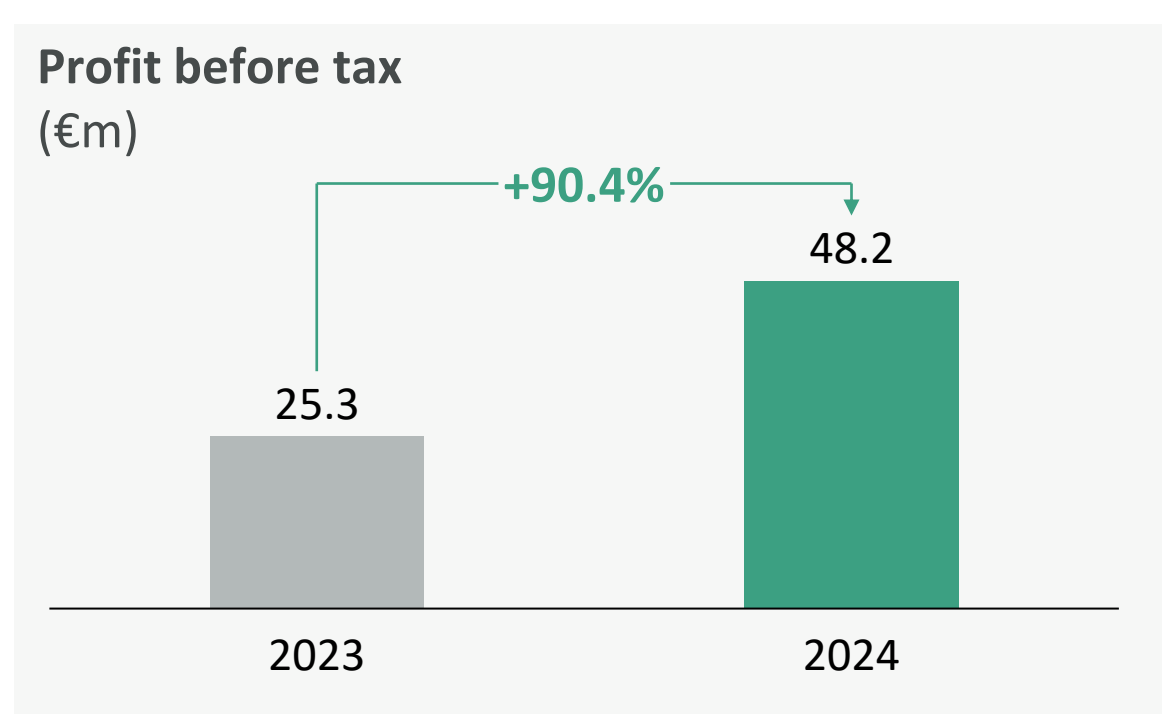
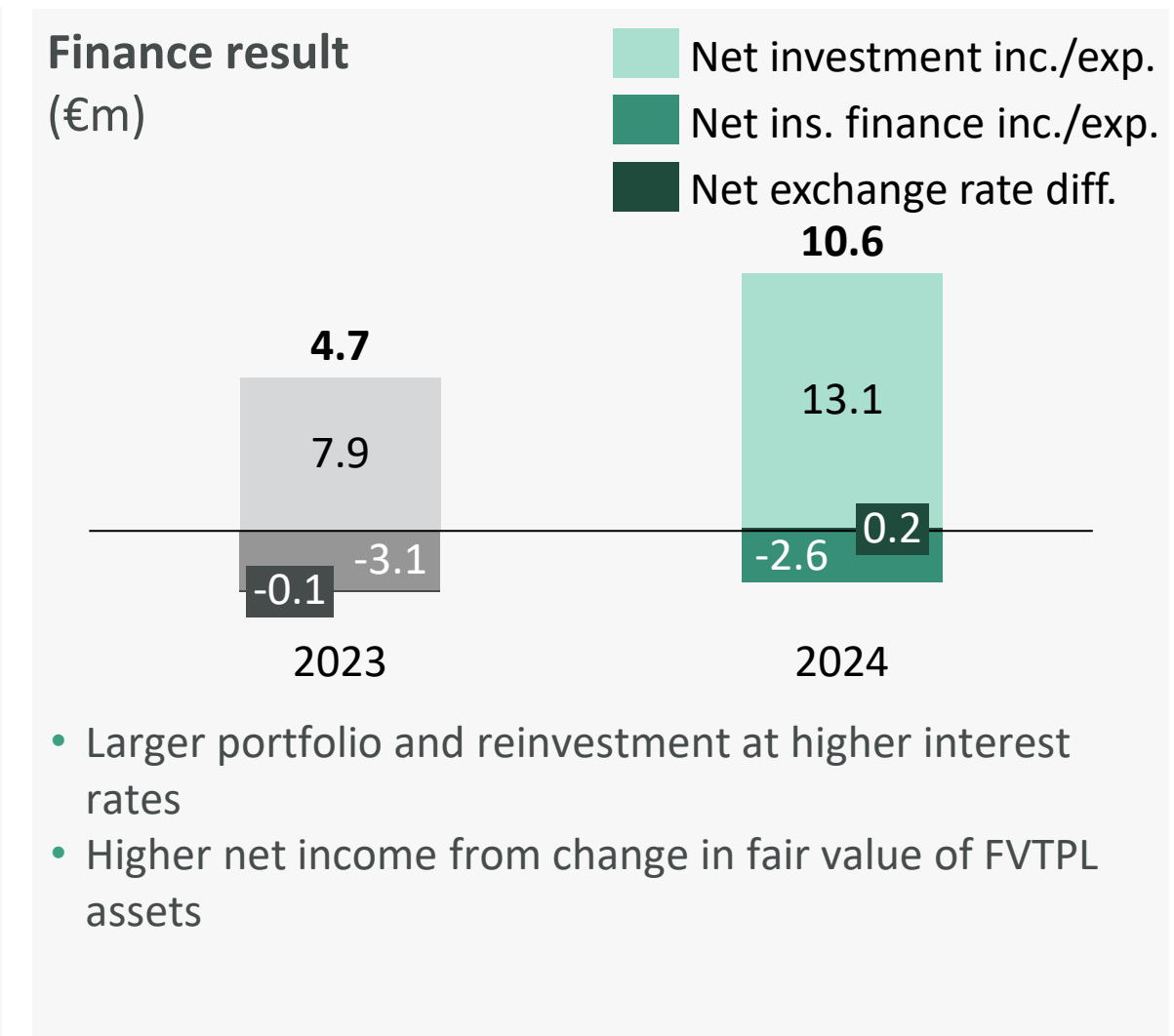
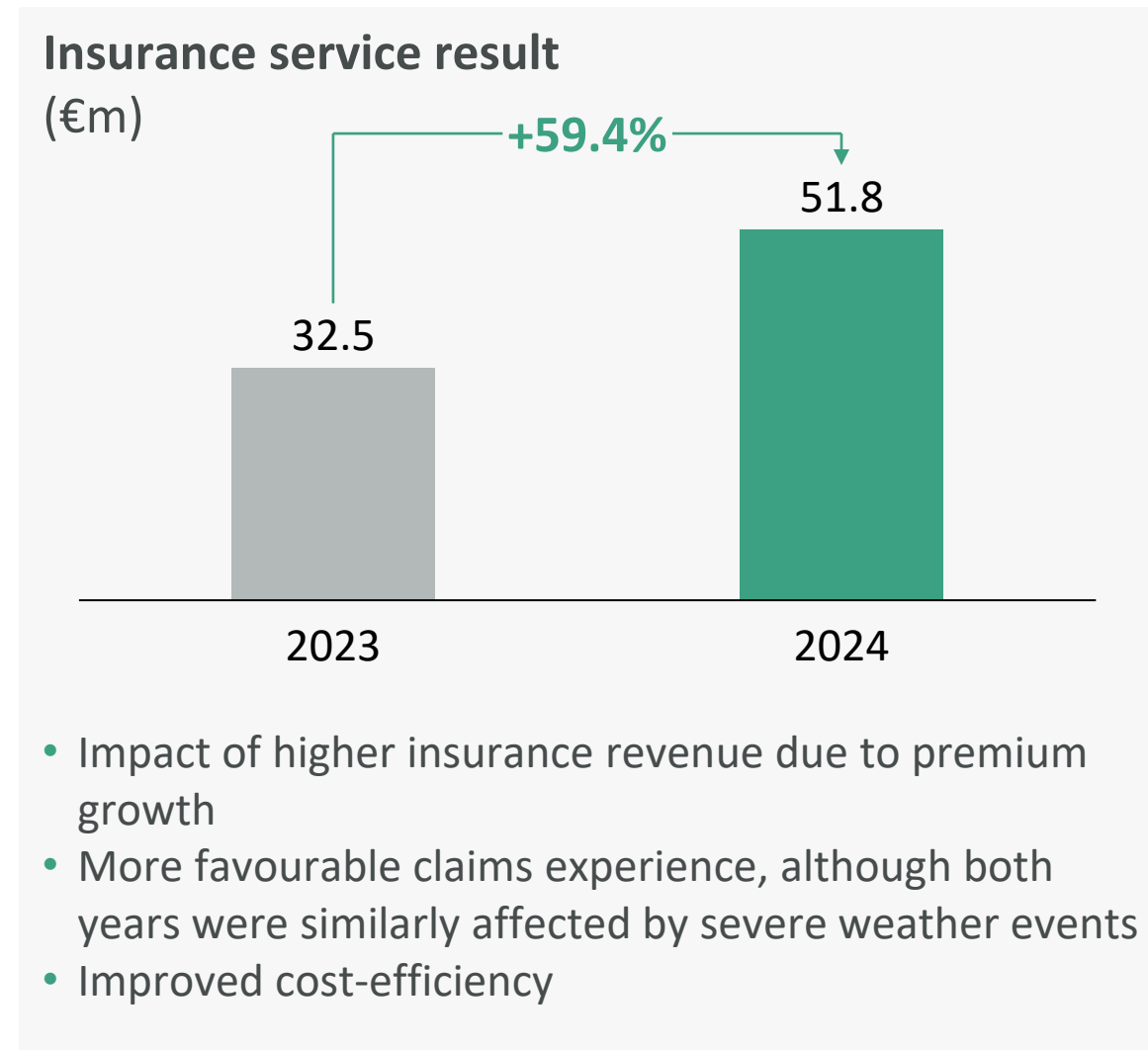
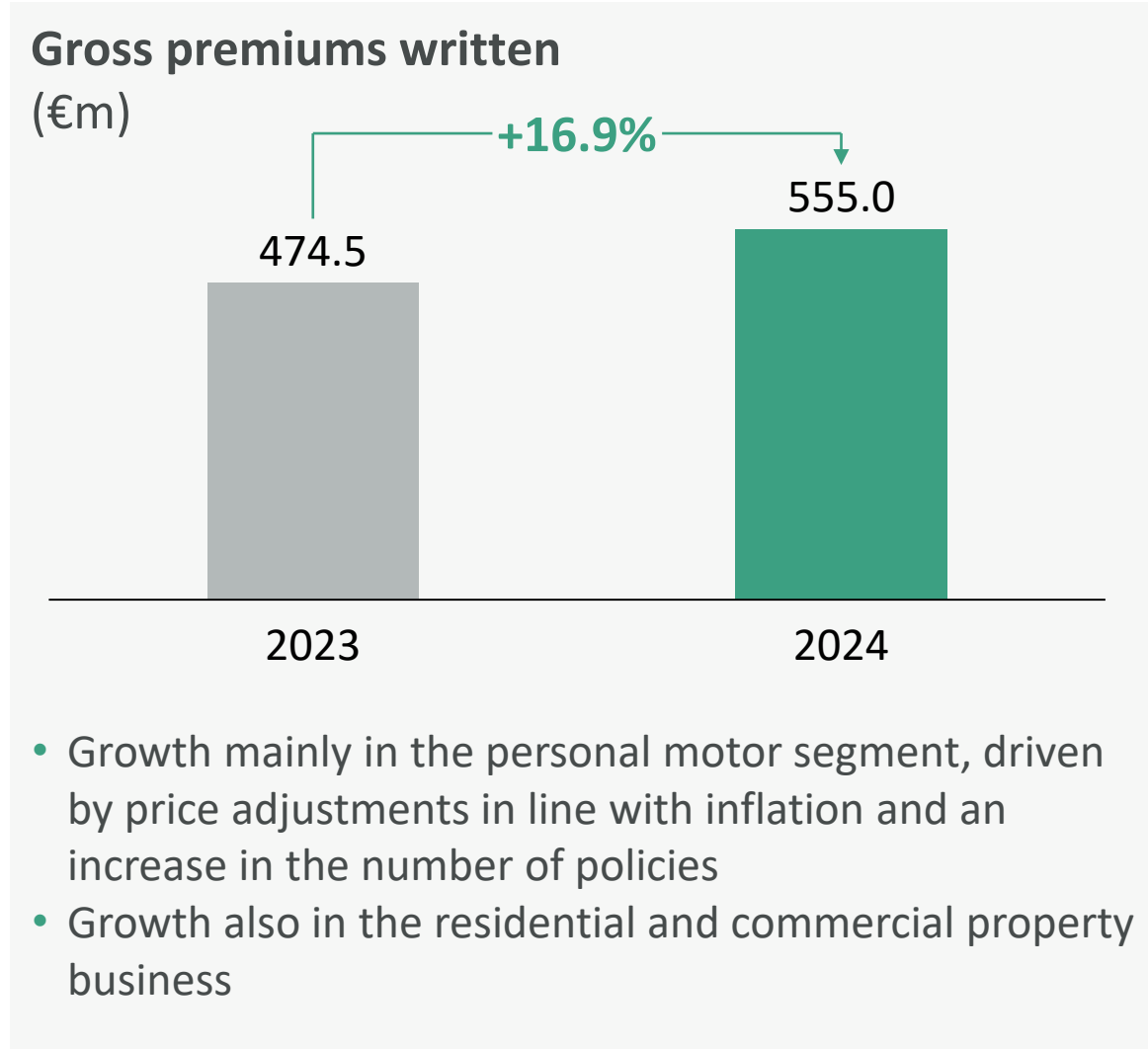


SEGMENT
REPORTING

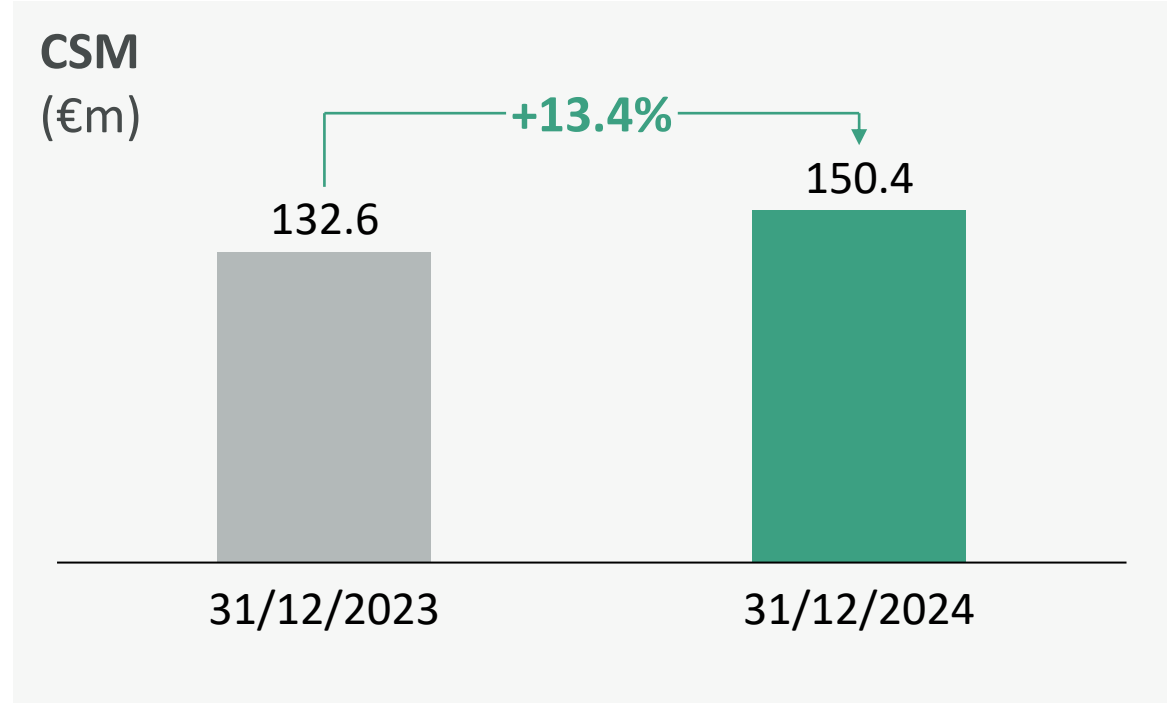
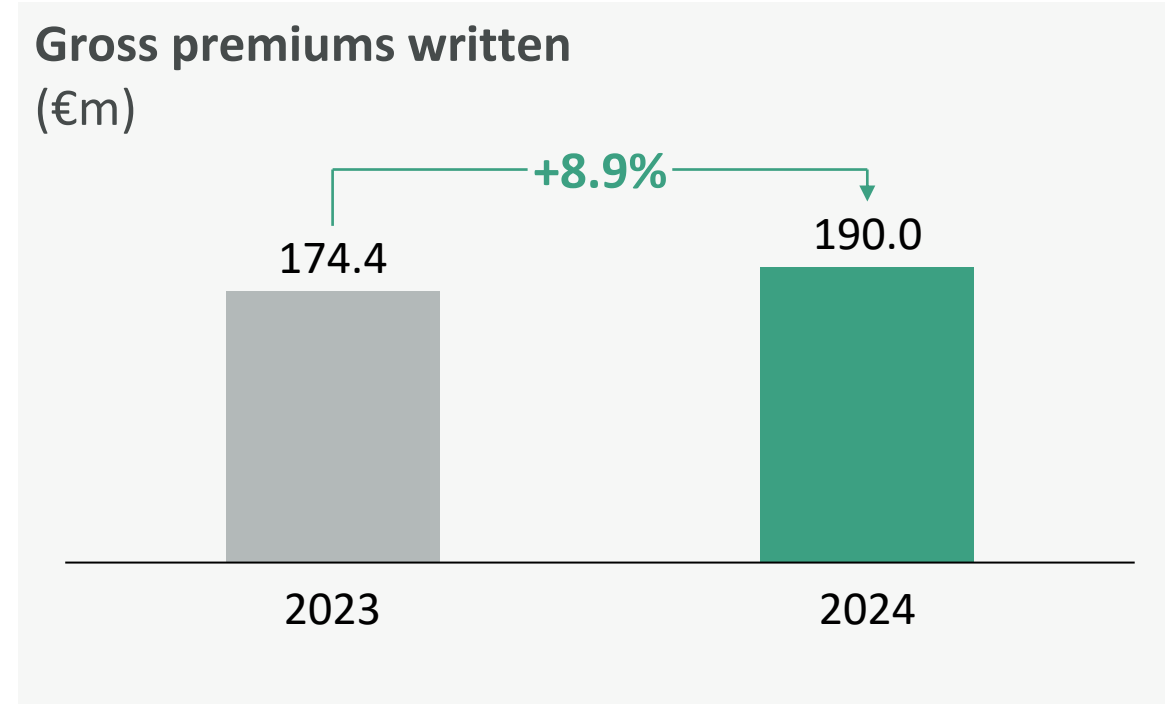
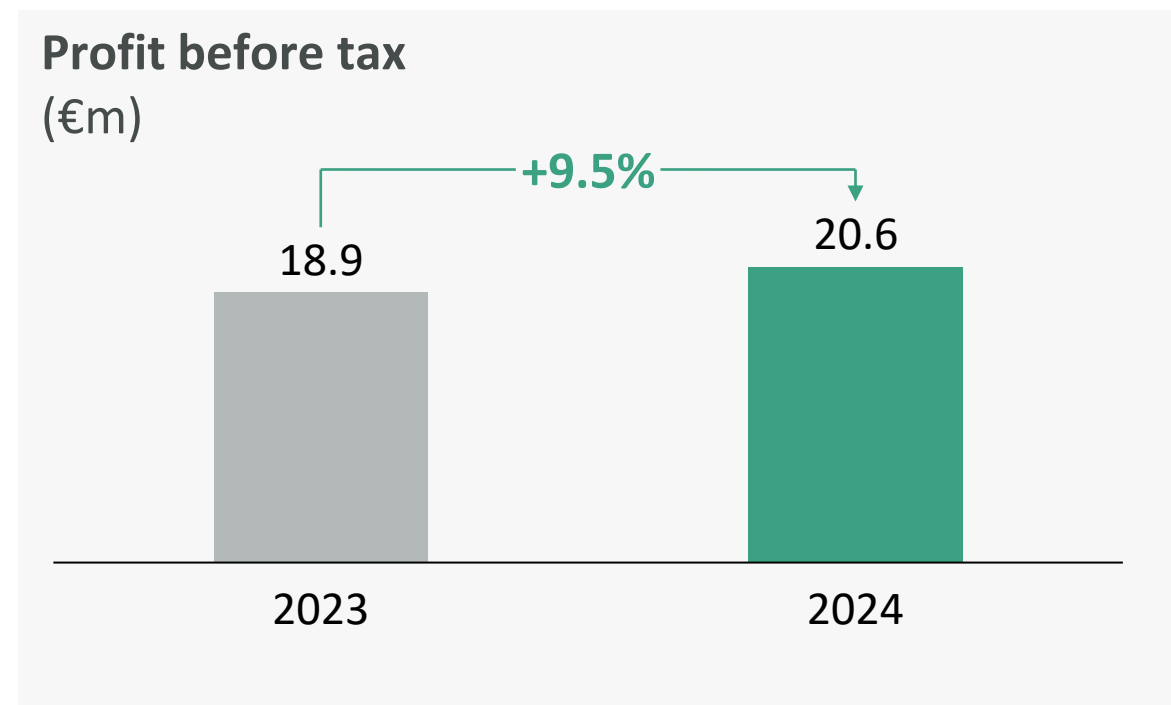
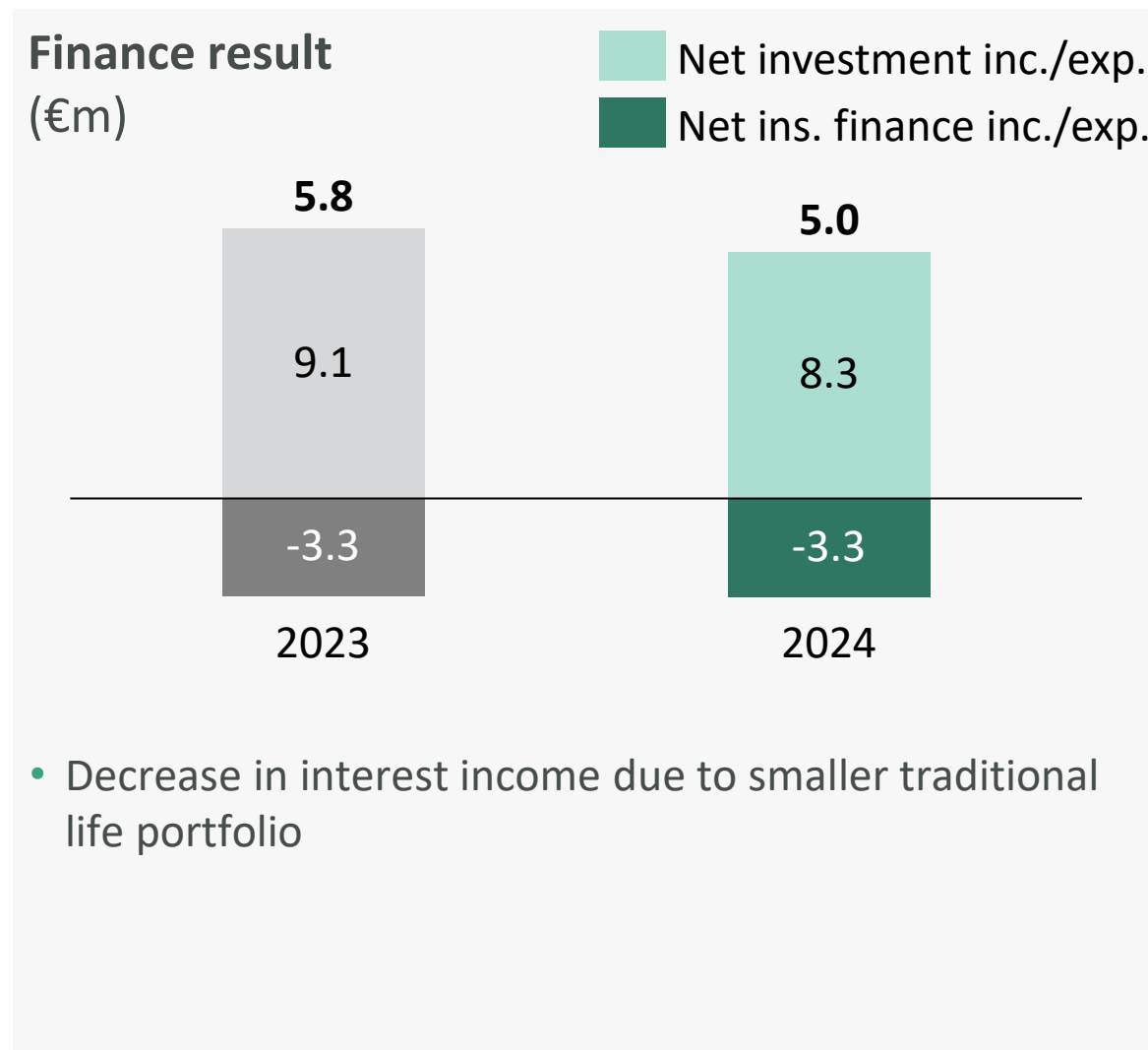
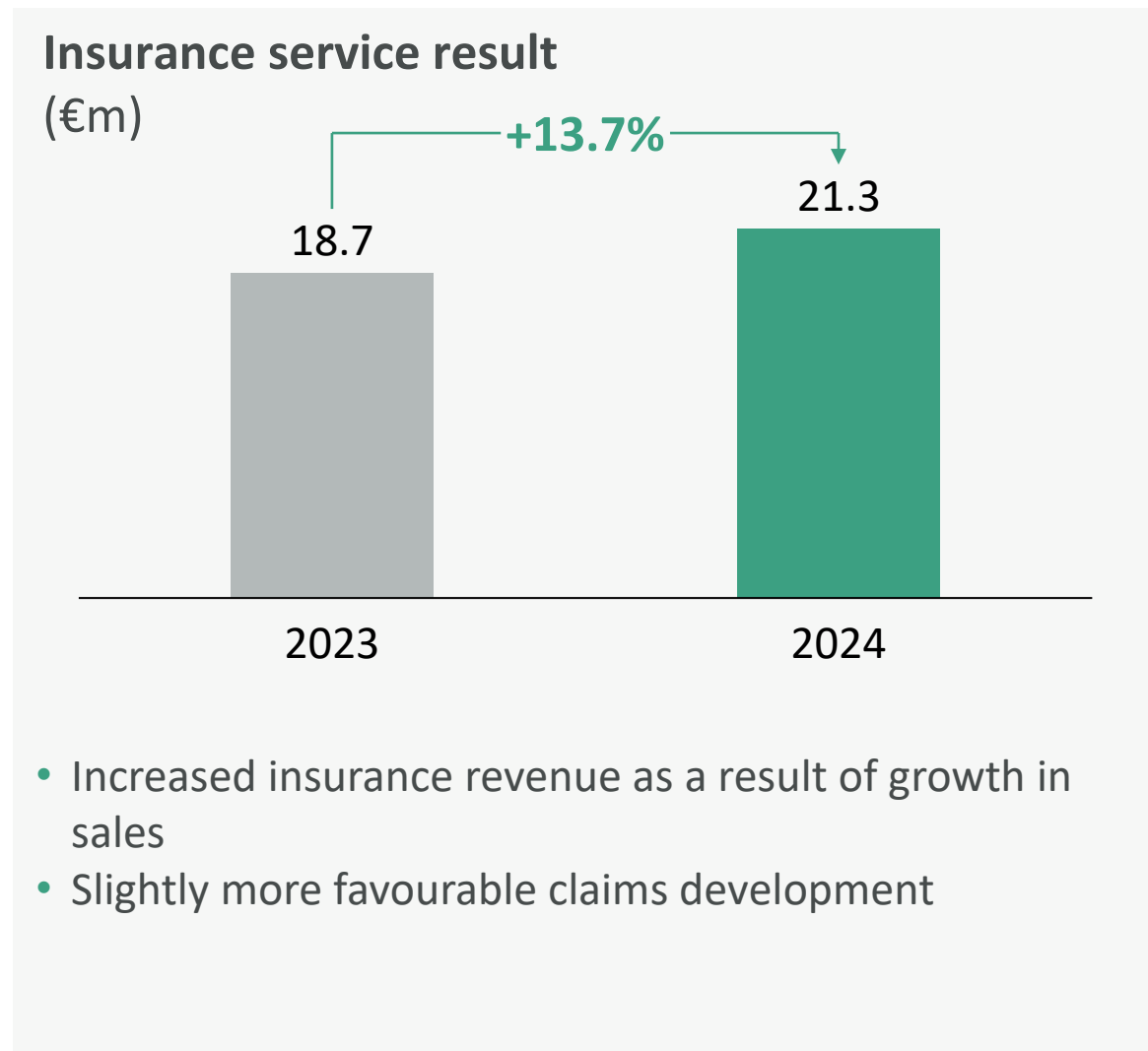
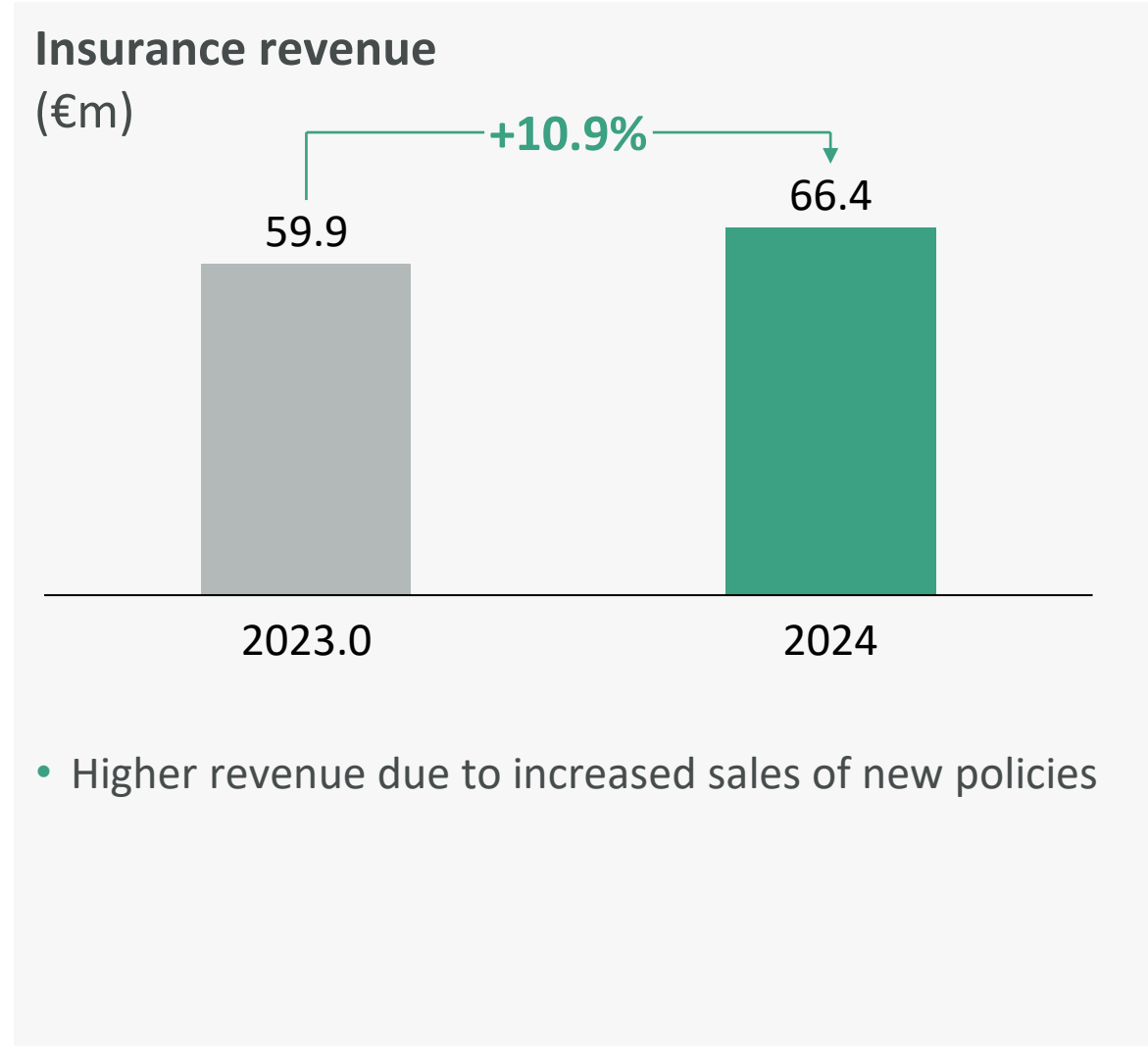
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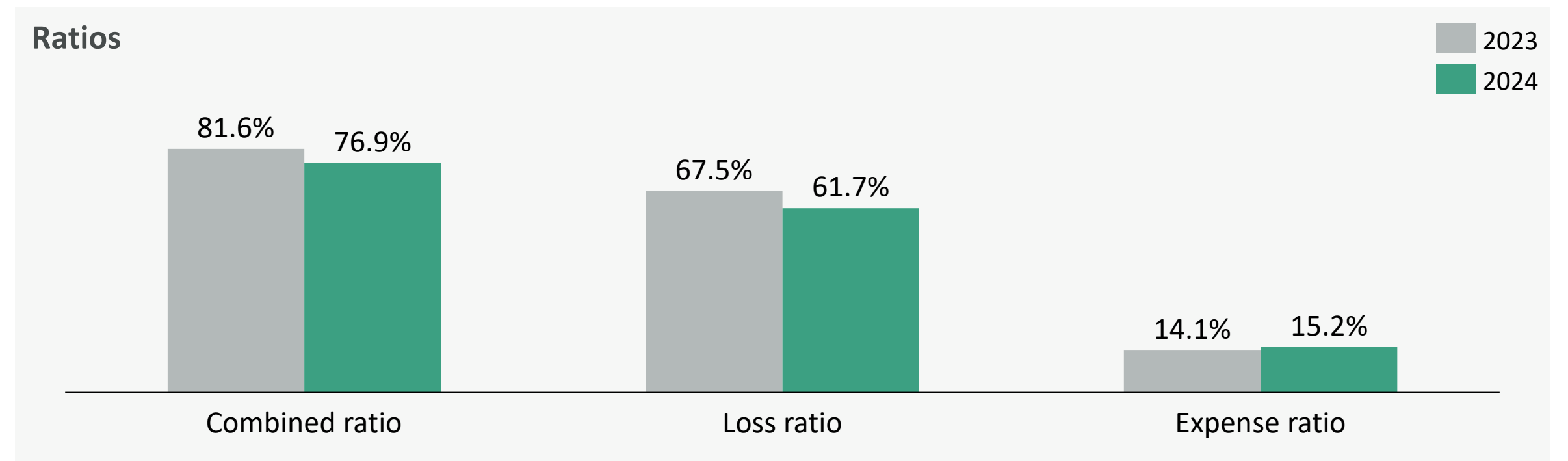
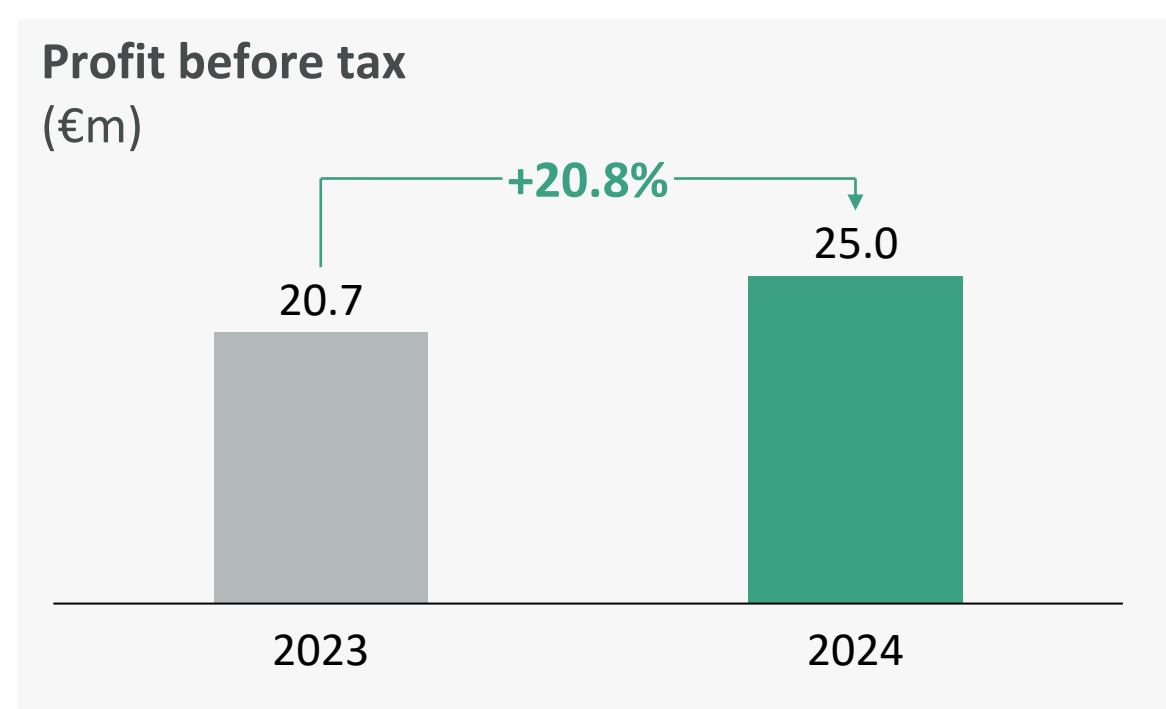
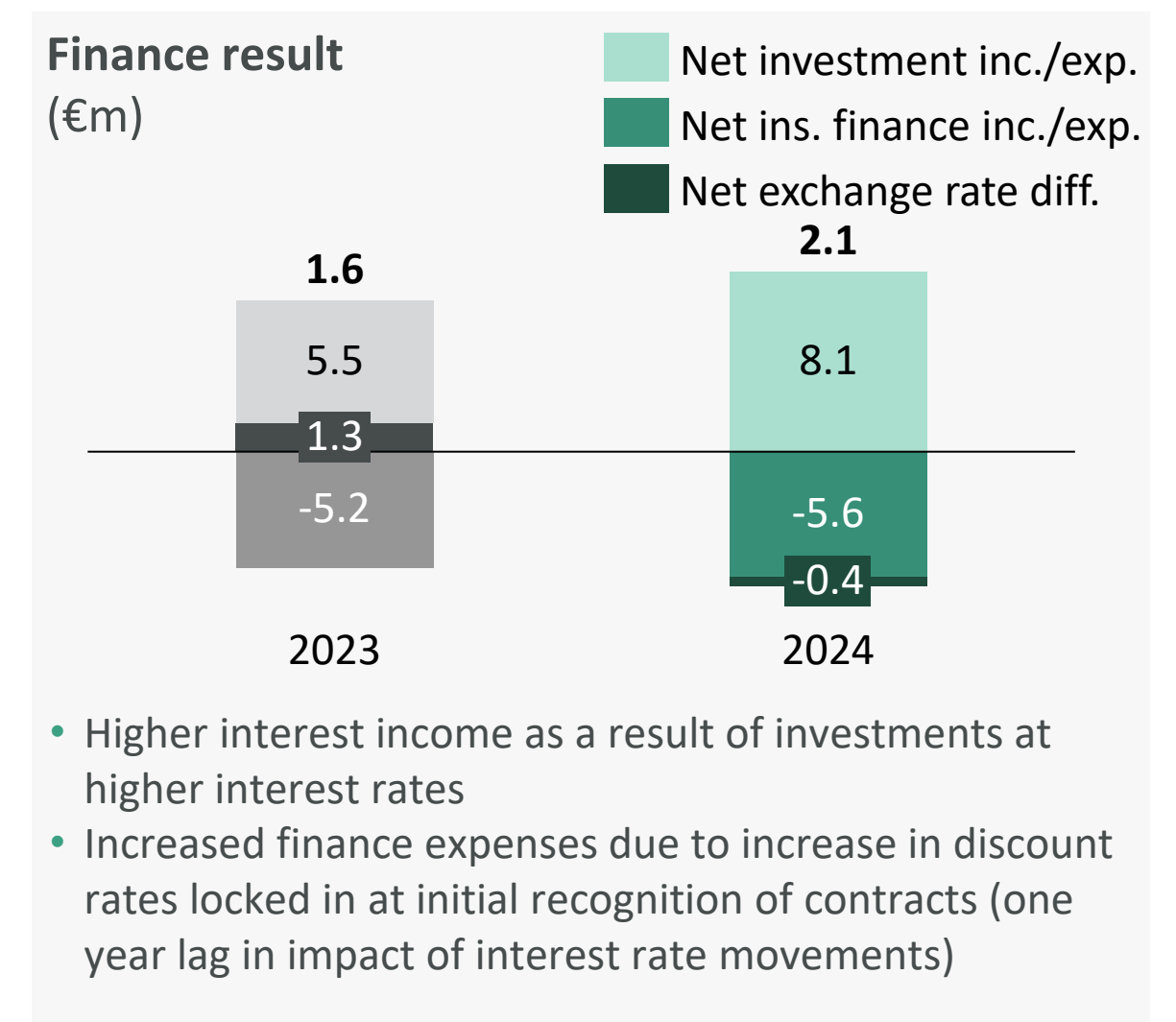
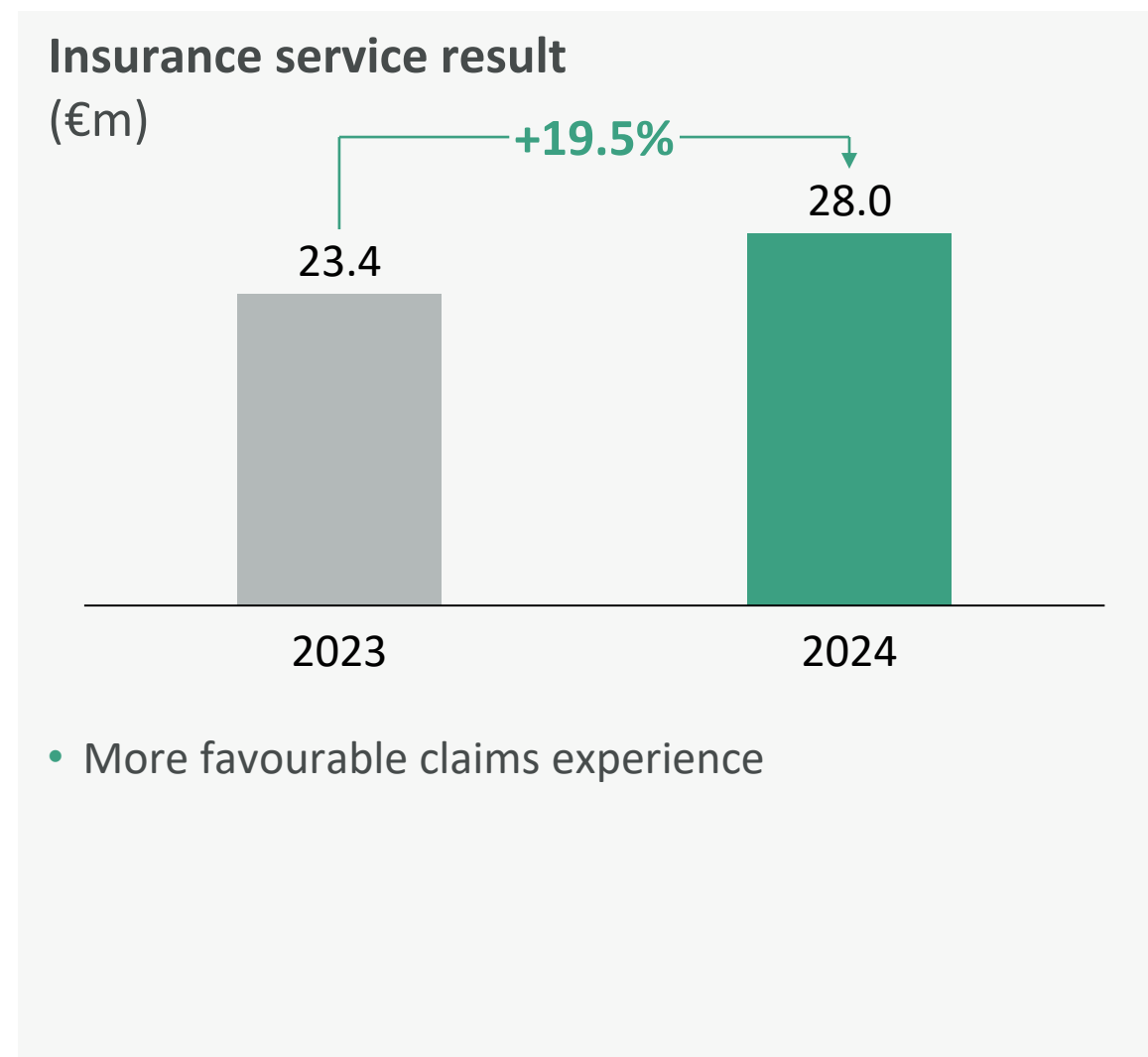
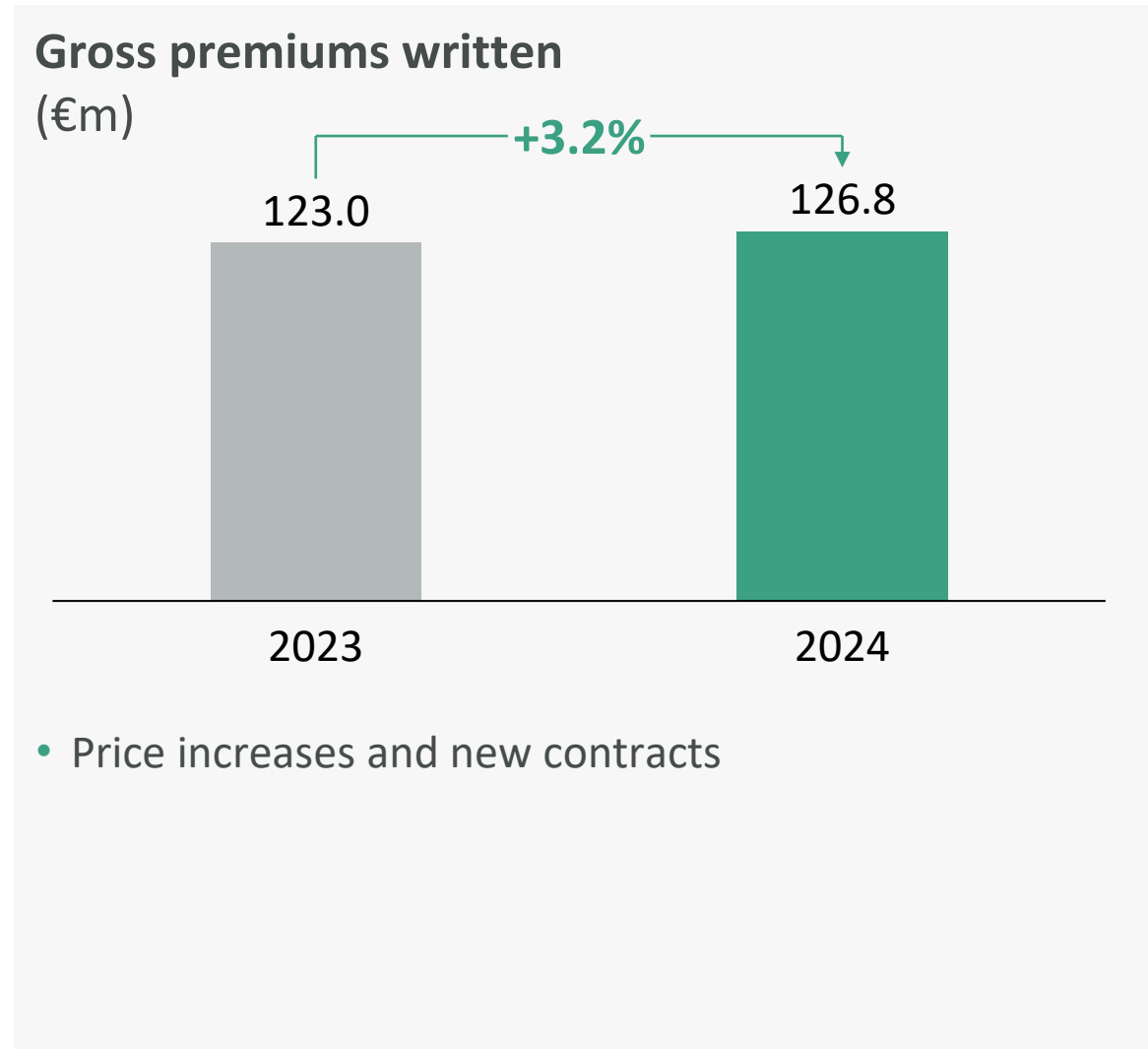
Non-life EU: premium growth and more favourable claims experience



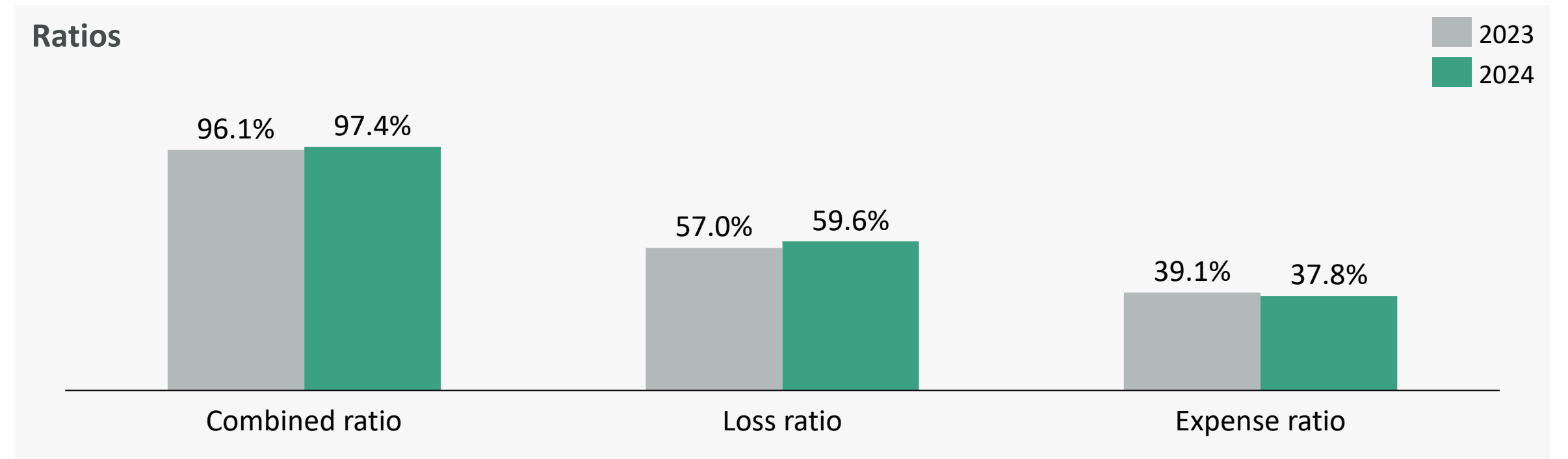
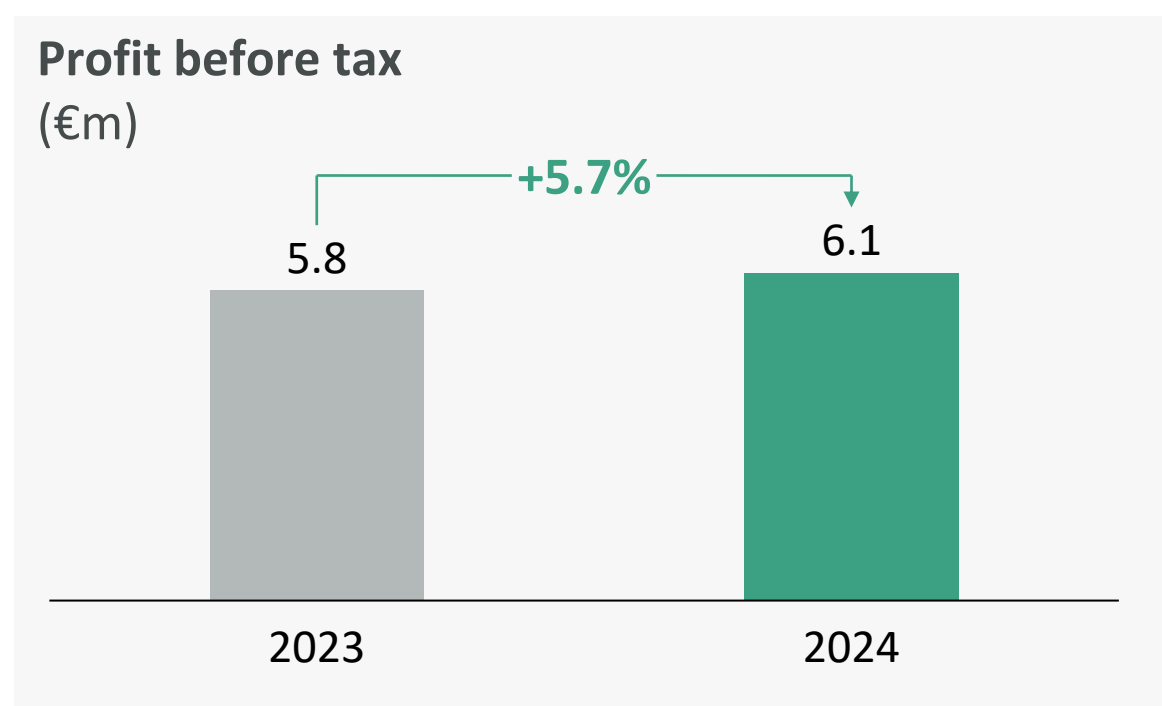
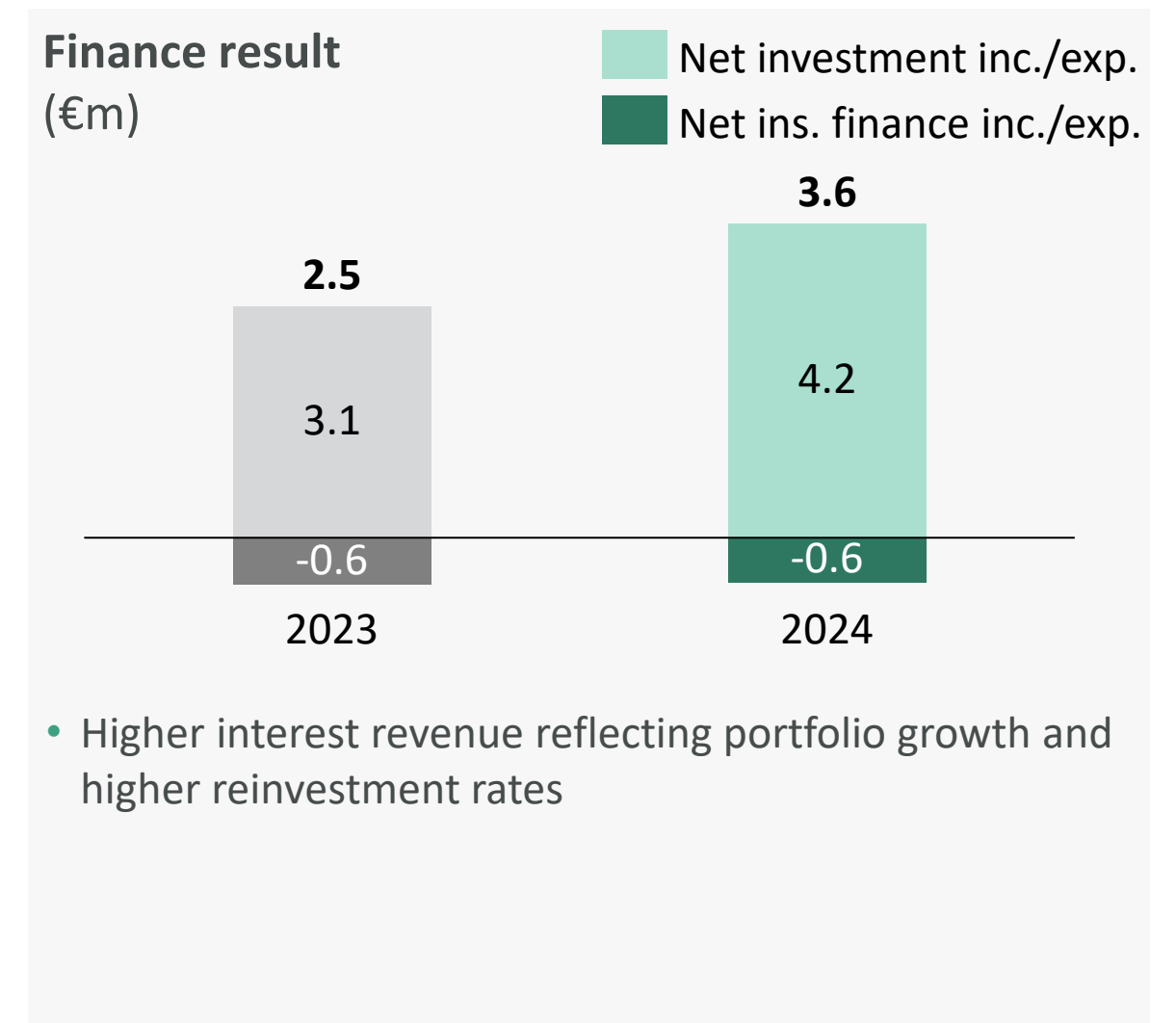
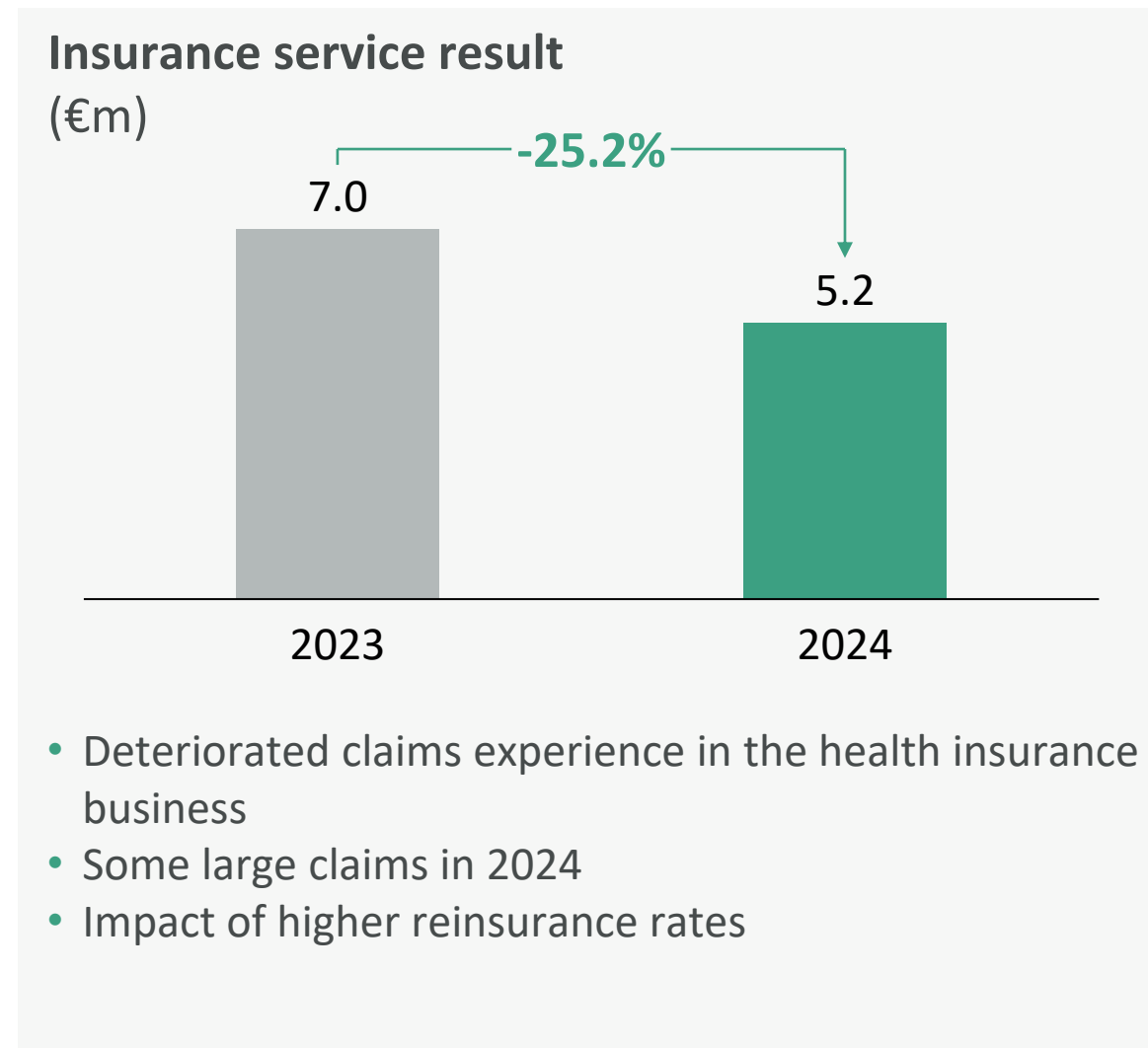
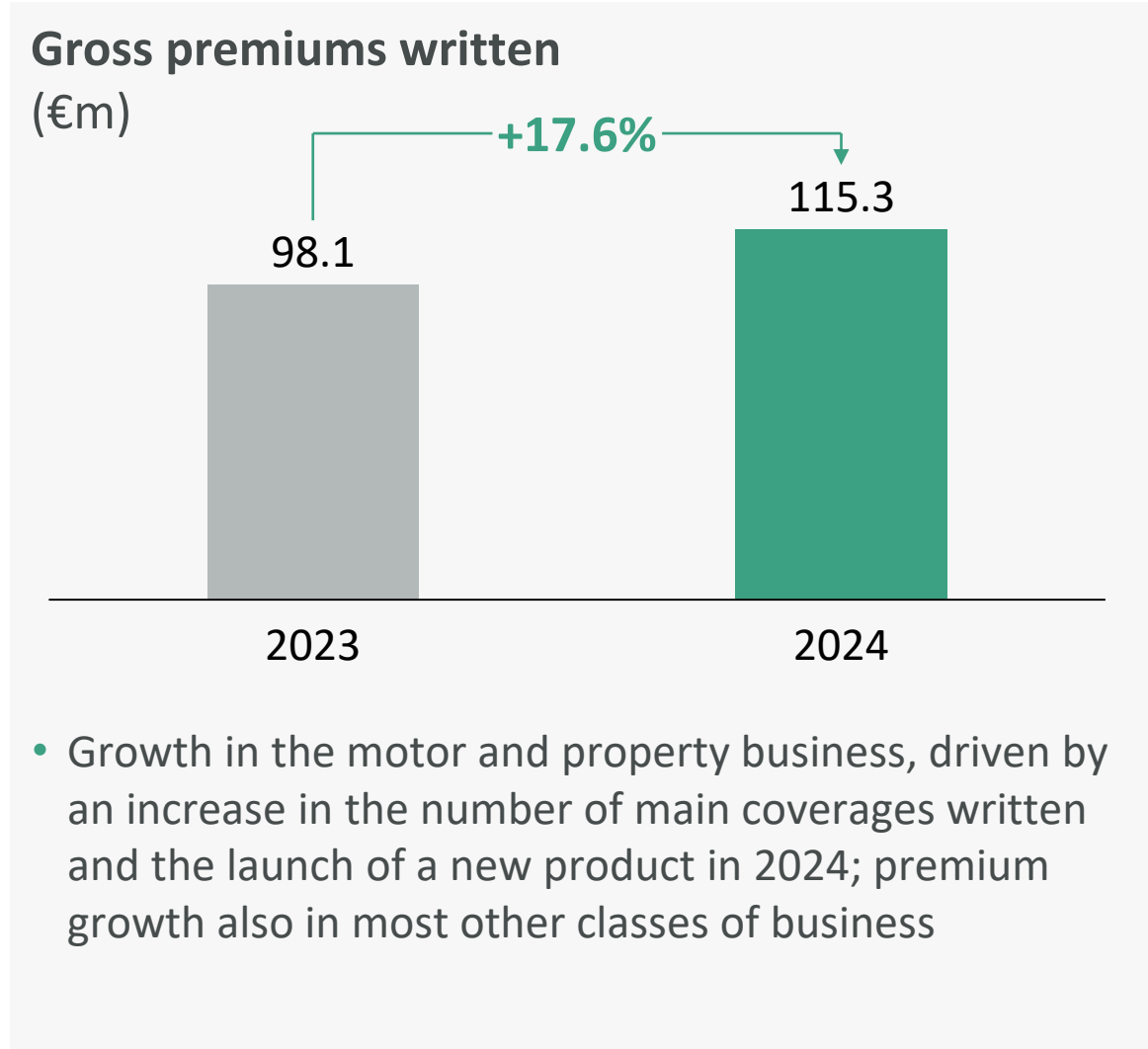
Life EU: robust growth in unit-linked premiums



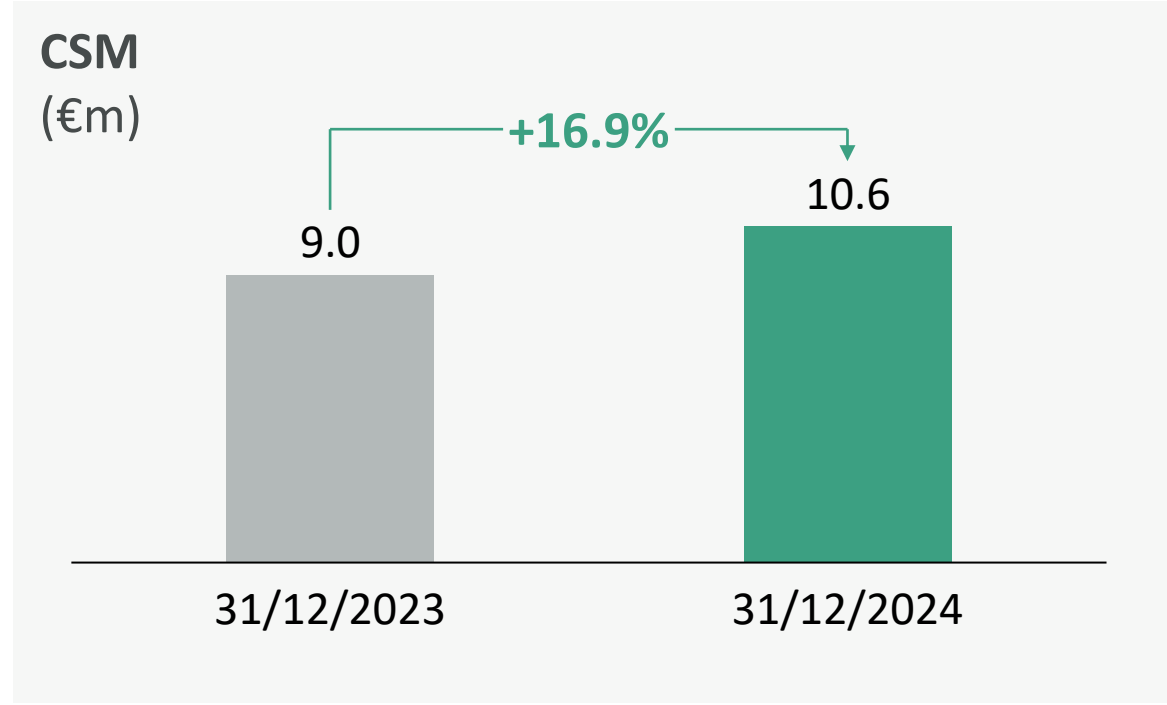
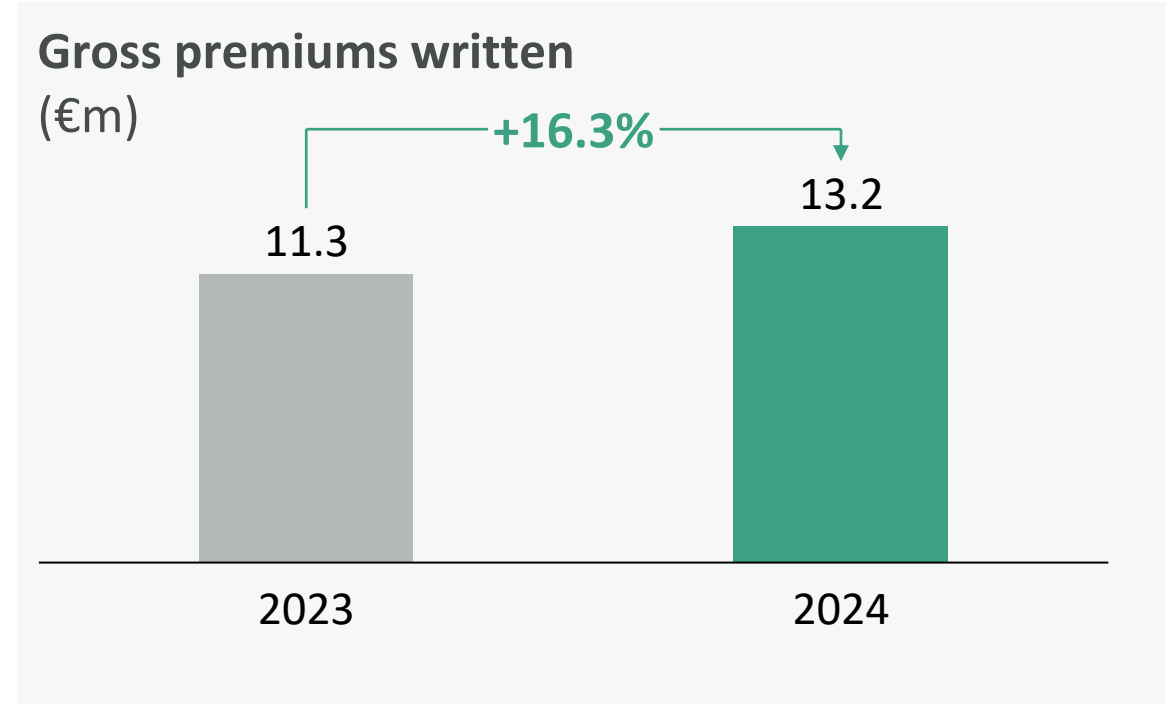
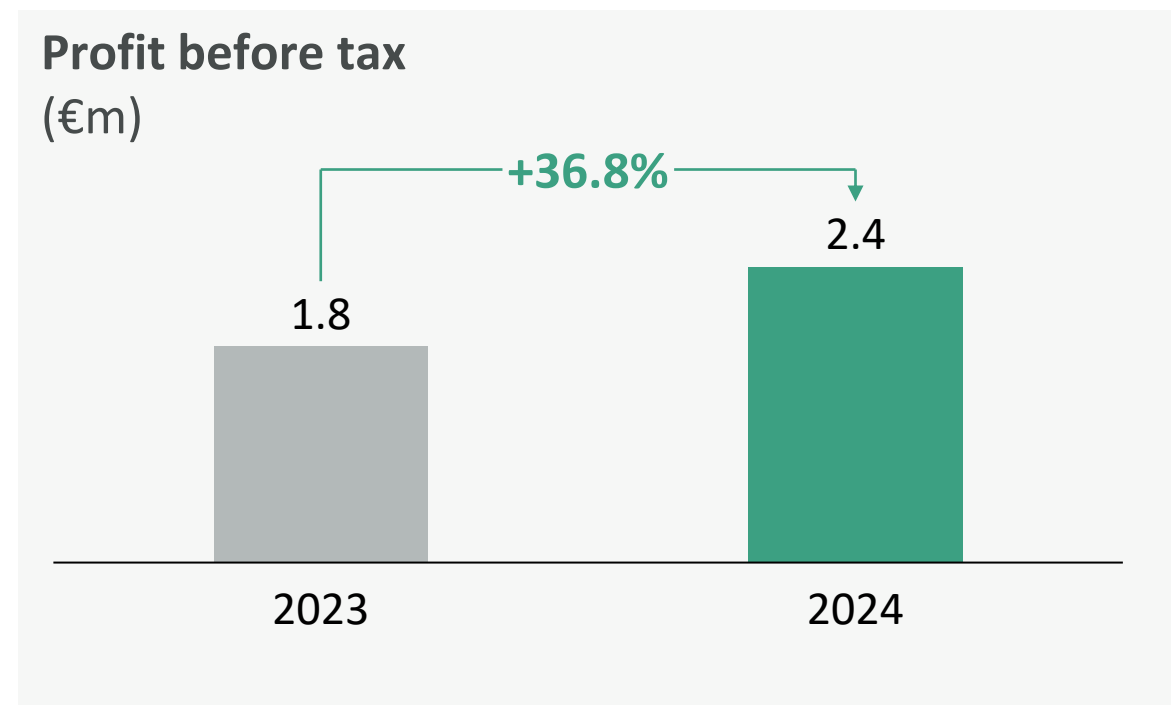
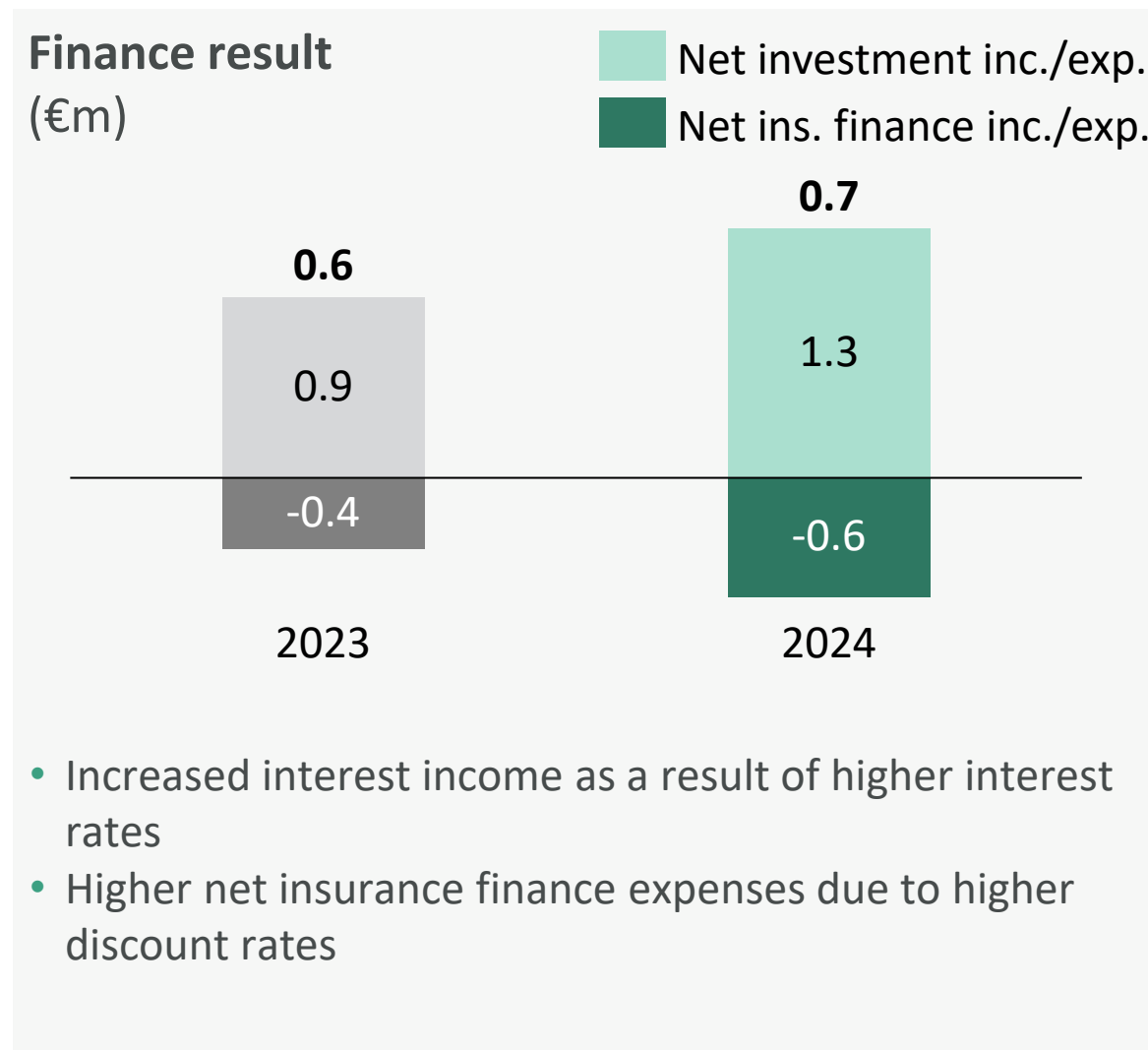
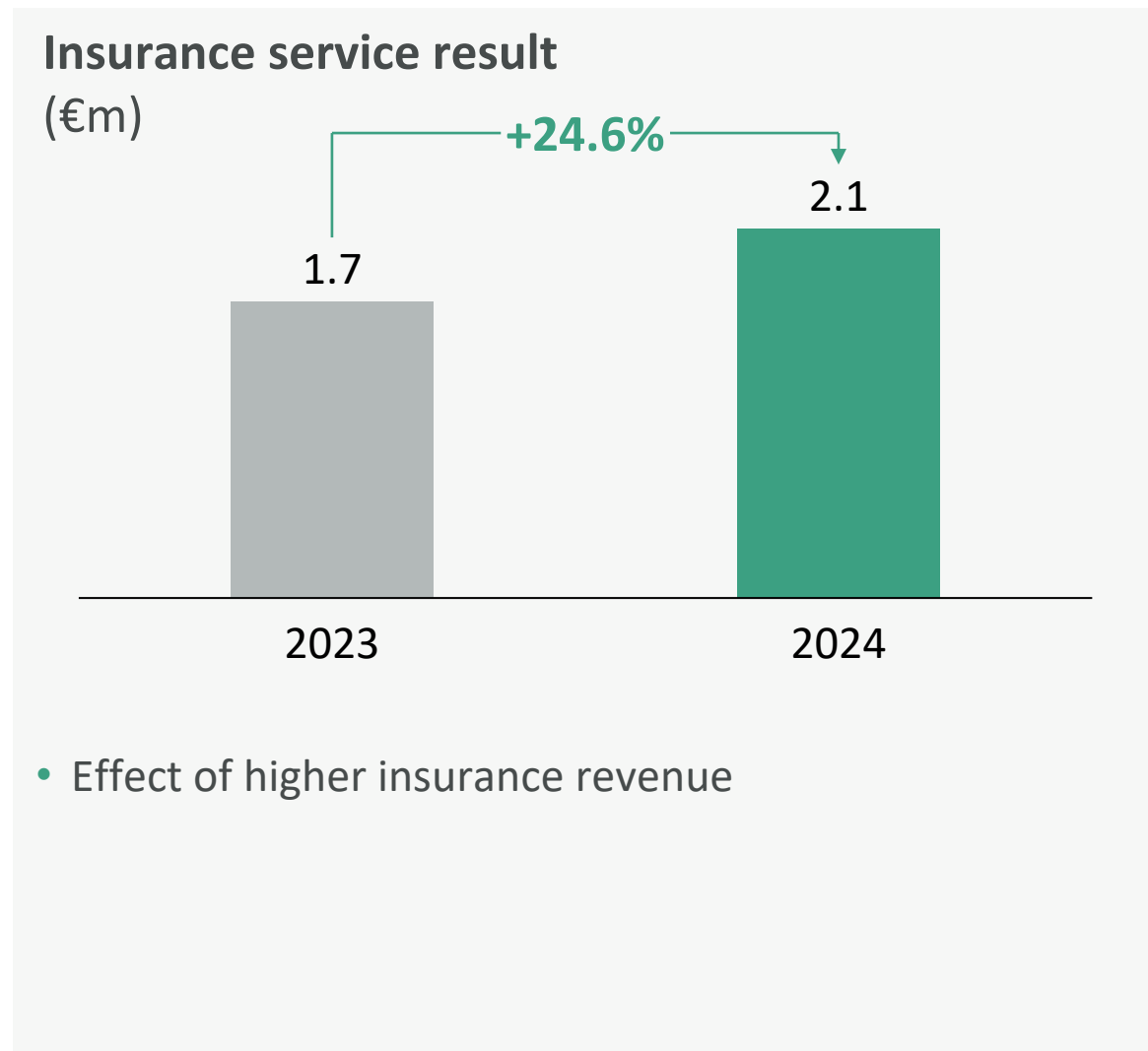
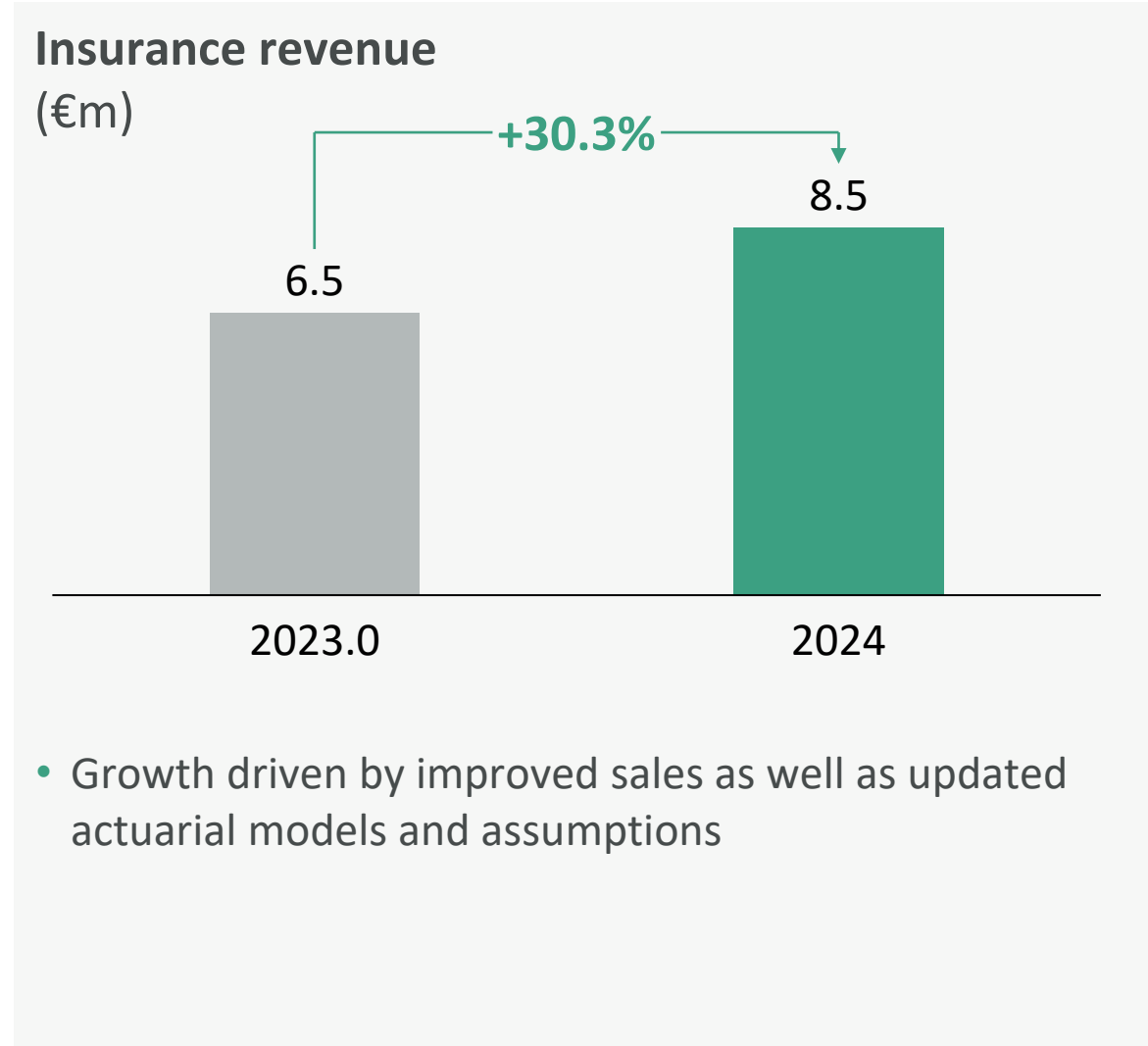
Reinsurance: favourable claims experience



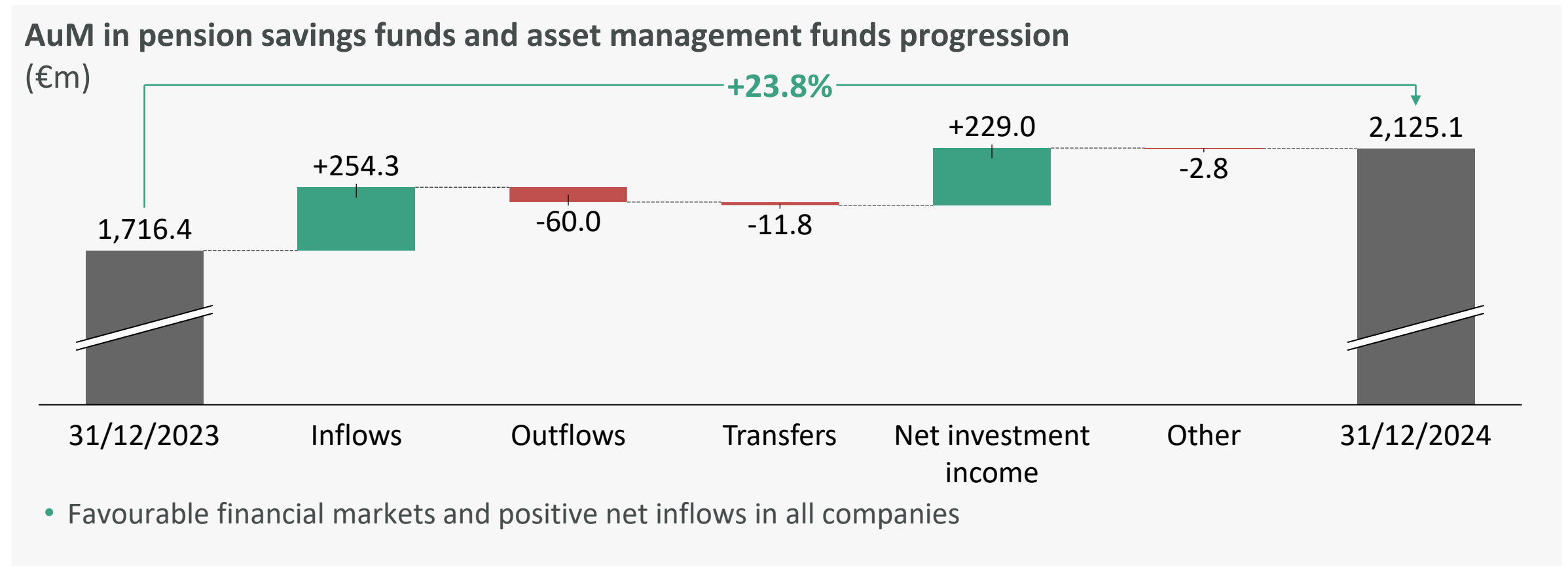
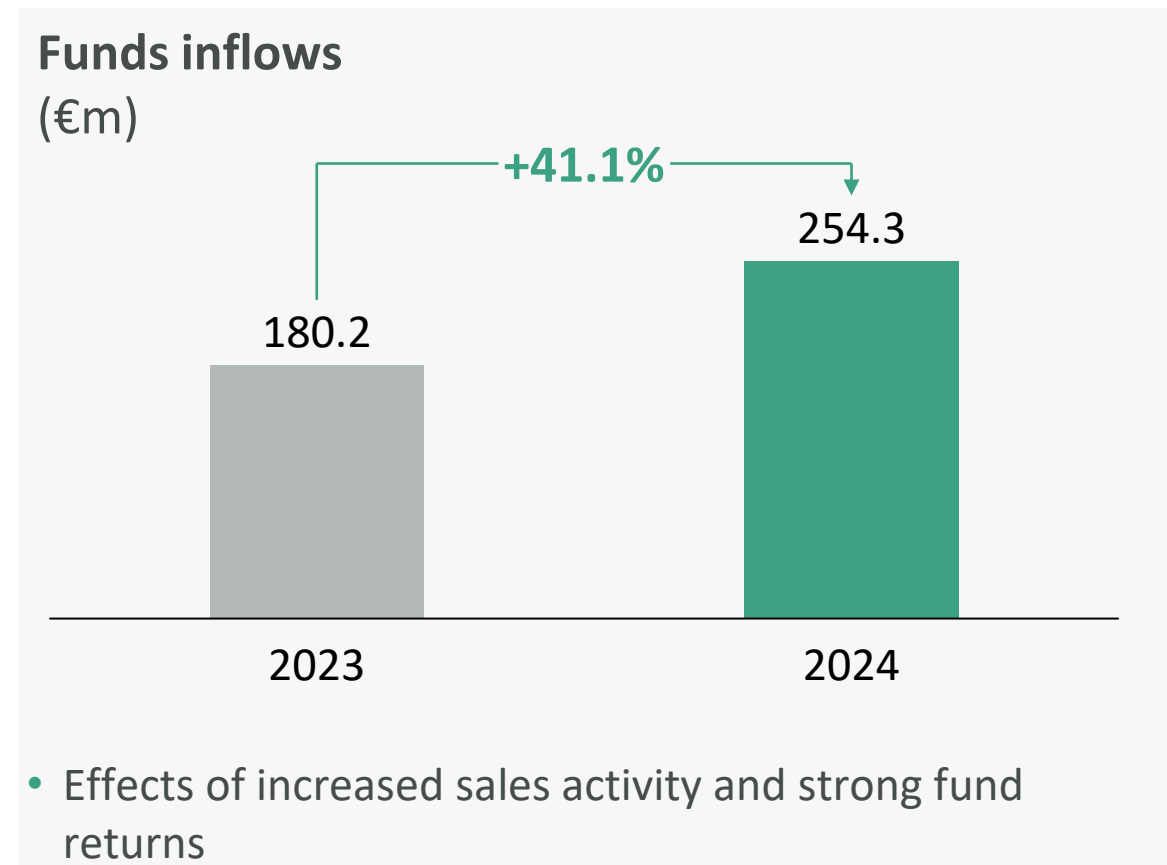
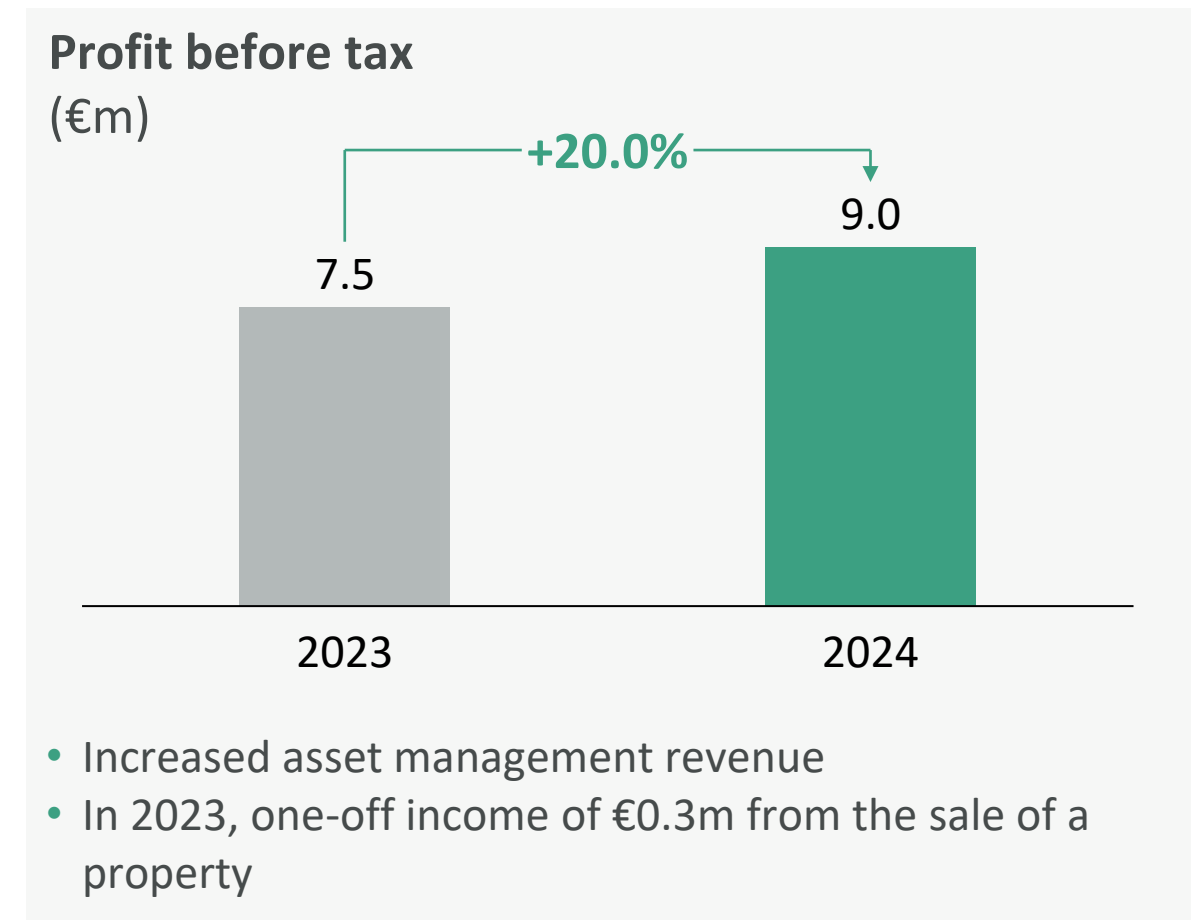
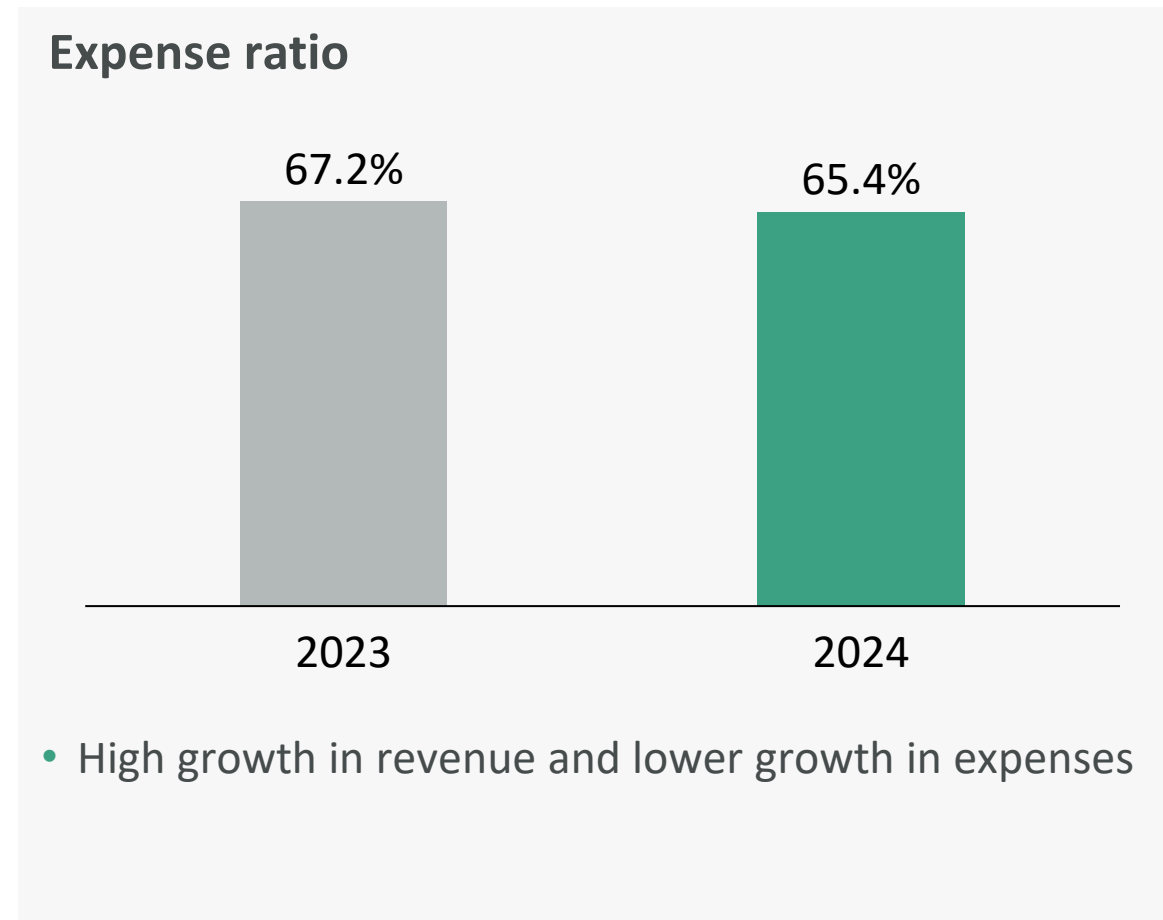
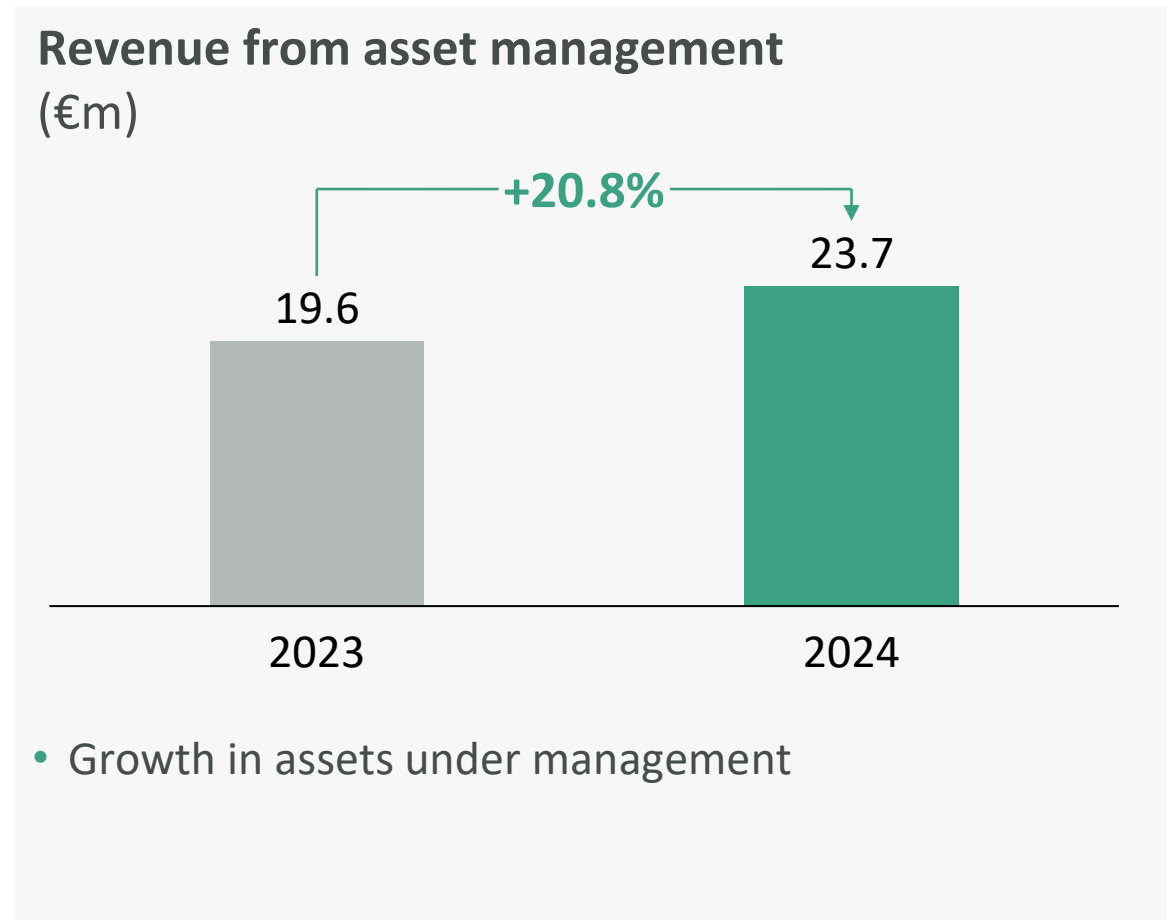
Non-life non-EU: more intense claims activity



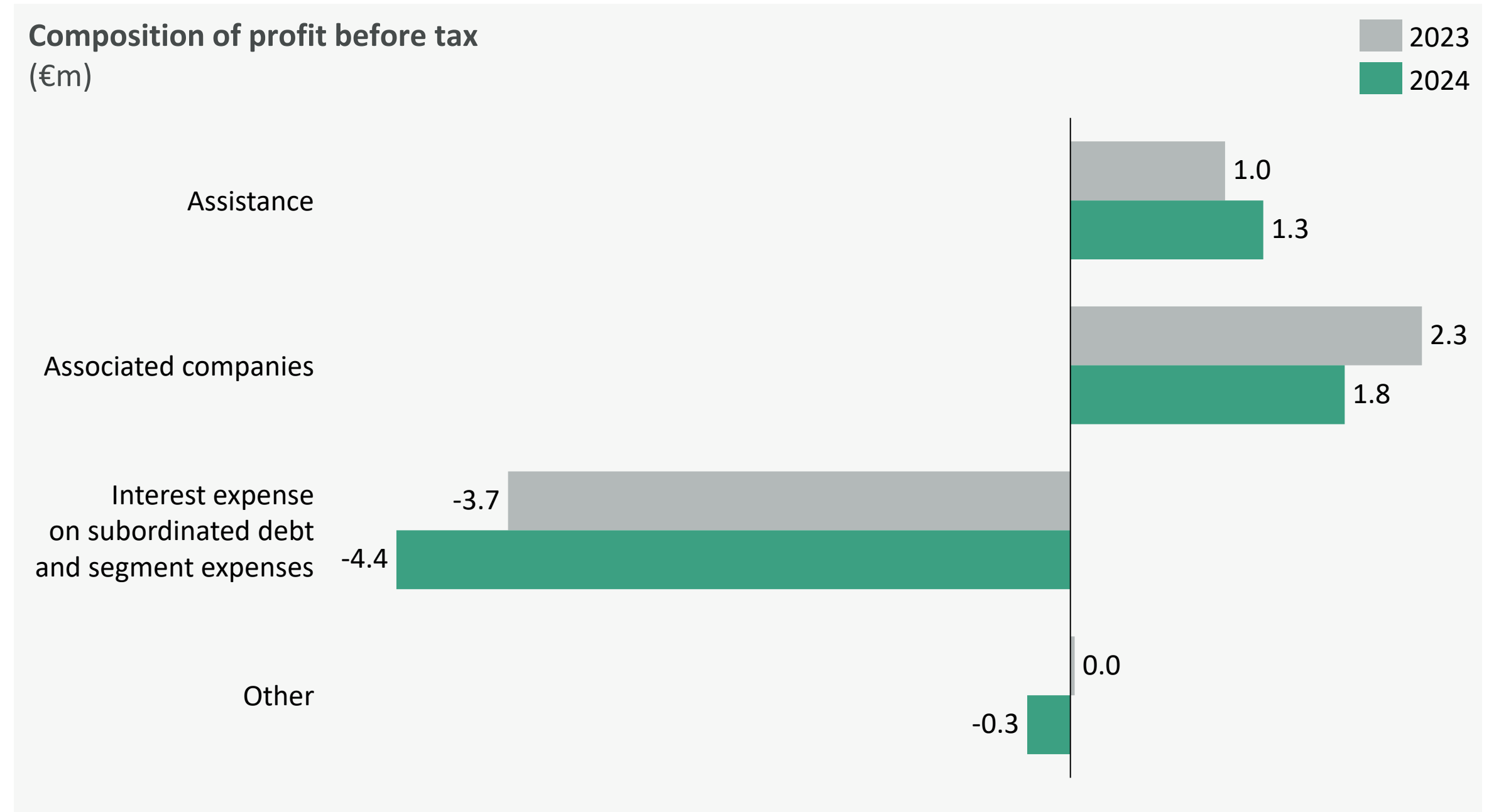
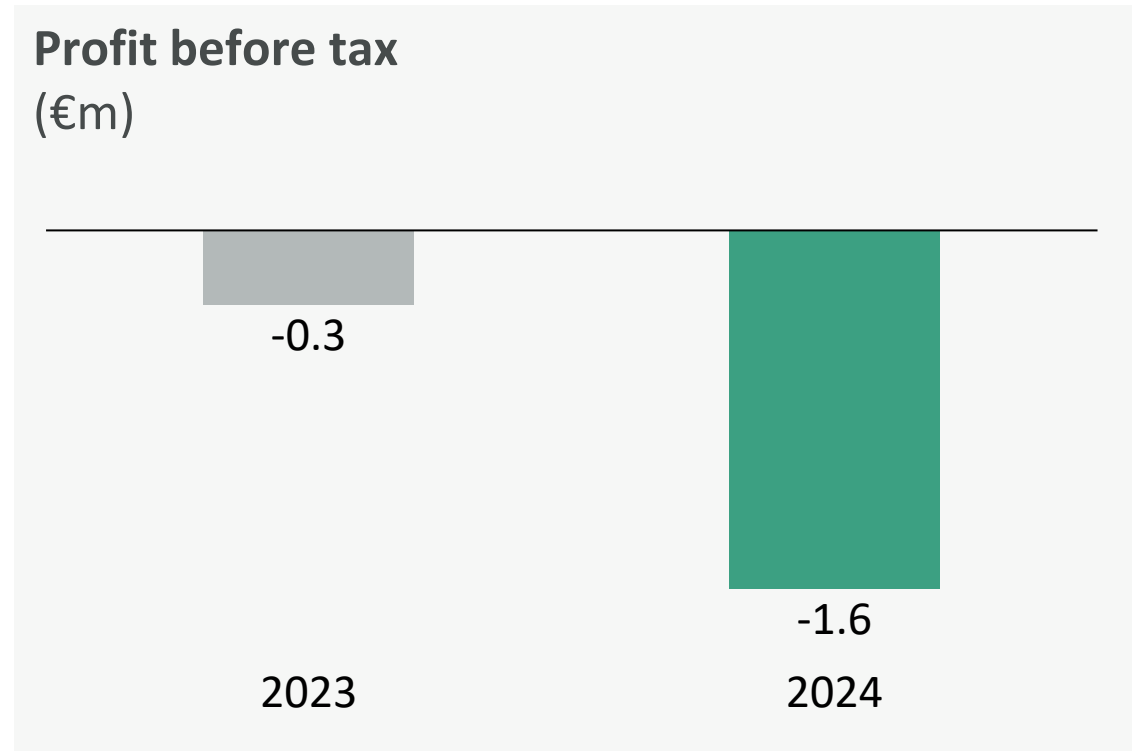
Life non-EU: revenue growth



Pensions and asset management: robust growth in net fund inflows



“Other” segment



FINANCIAL
INVESTMENTS

03



Improved return on investment portfolio

€m	31/12/2023	31/12/2024	Change	Index
Investment portfolio	1,503.3	1,666.9	163.6	110.9
€m	1-12/2023	1-12/2024	Change	Index
Net investment income	30.2	38.5	8.3	127.3
Interest income	21.4	27.5	6.2	128.7
Change in fair value of FVTPL assets	3.0	3.5	0.6	118.8
Dividends of equity investments and income of alternative funds	3.4	4.0	0.5	116.0
Income from associate companies	2.3	1.8	-0.5	77.9
Other income/expenses from investments	0.1	1.6	1.5	1,228.0
Rate of return	2.1%	2.5%	0.4 pp	-

- Interest income increased driven by the investment of positive cash flow from operating activities, the issuance of a bond and the reinvestment of maturing investments at high interest rates
- Positive contribution from FVTPL portfolio driven by favourable equity market performance
- In 2023, other expenses were mainly impacted by the sale of bonds covering the life insurance portfolios due to the maturing of the traditional life insurance portfolios. In 2024, these sales were lower but had a net positive effect

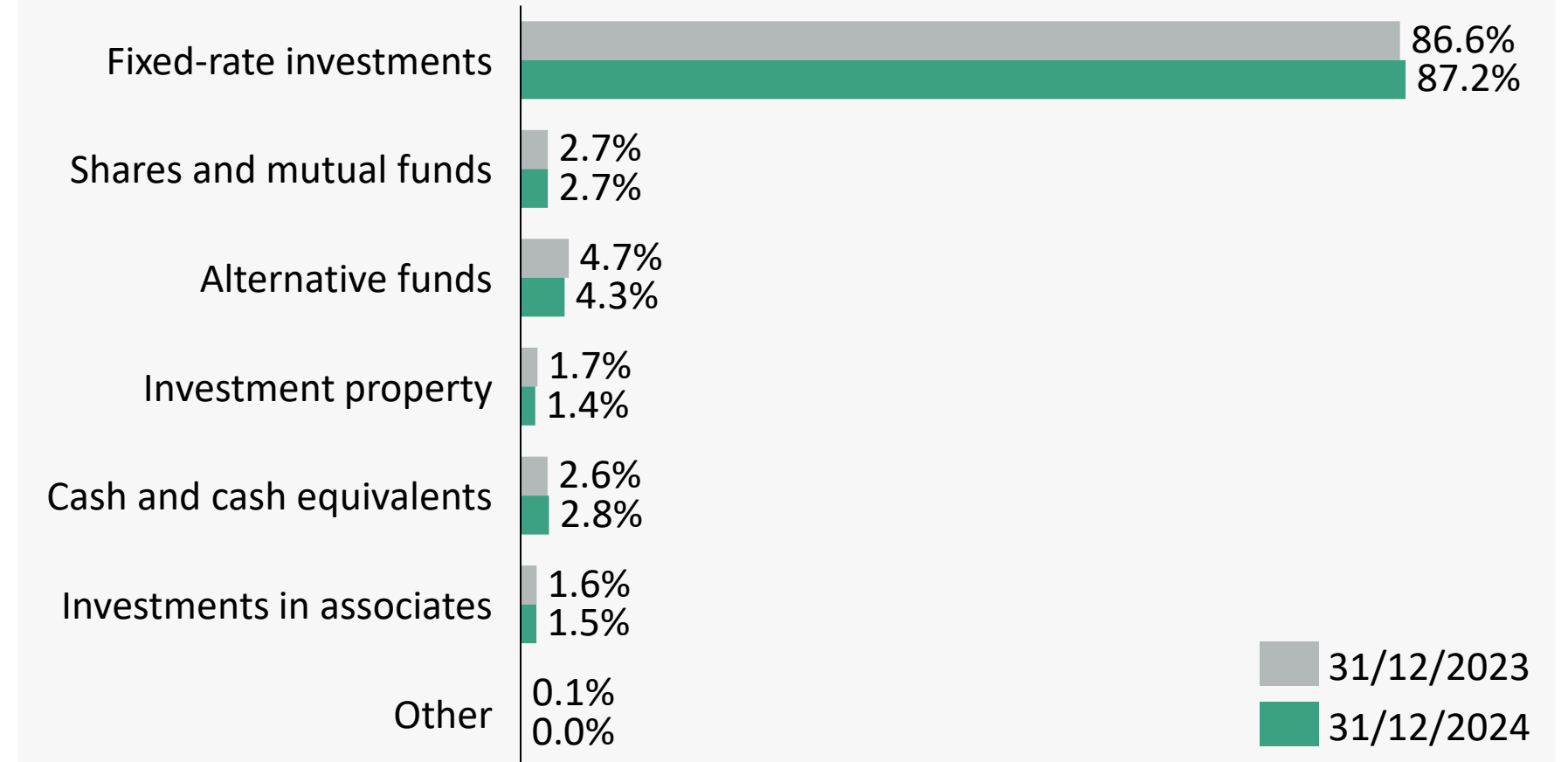
The investment portfolio and net investment income are shown net of the assets held for the benefit of policyholders who bear the investment risk.



Large share of fixed-rate investments

€m	31/12/2023	31/12/2024	Change
Fixed-rate investments	1,302.4	1,453.5	151.1
Government bonds	818.8	922.7	103.9
Corporate and financial bonds	458.0	503.4	45.5
Deposits & CDs	25.6	27.3	1.7
Shares and mutual funds	40.3	44.4	4.1
Shares	21.8	23.5	1.7
Mutual funds	18.6	20.9	2.4
Alternative funds	71.2	72.4	1.1
Investment property	24.9	24.1	-0.7
Cash and cash equivalents	39.8	46.2	6.4
Investments in associated companies	23.8	25.6	1.8
Other	0.8	0.7	-0.1
Total investment portfolio	1,503.3	1,666.9	163.6

Asset allocation



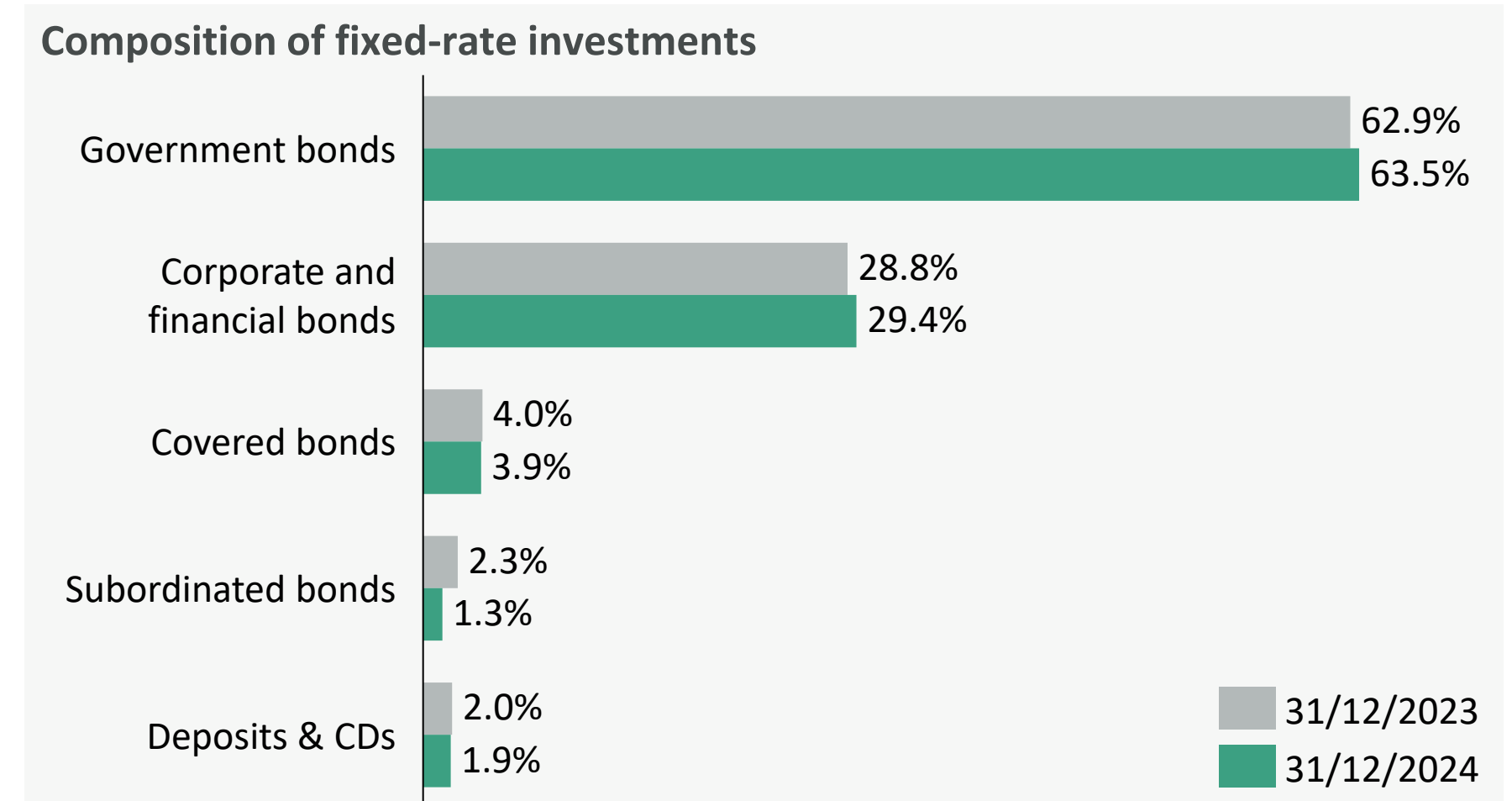
- Secure and liquid portfolio dominated by highly rated government and corporate bonds
- Q4 reinvestment yield of about 2.6% and 3.1% for 2024

The investment portfolio is shown net of the assets held for the benefit of policyholders who bear the investment risk.



Large share of government bonds

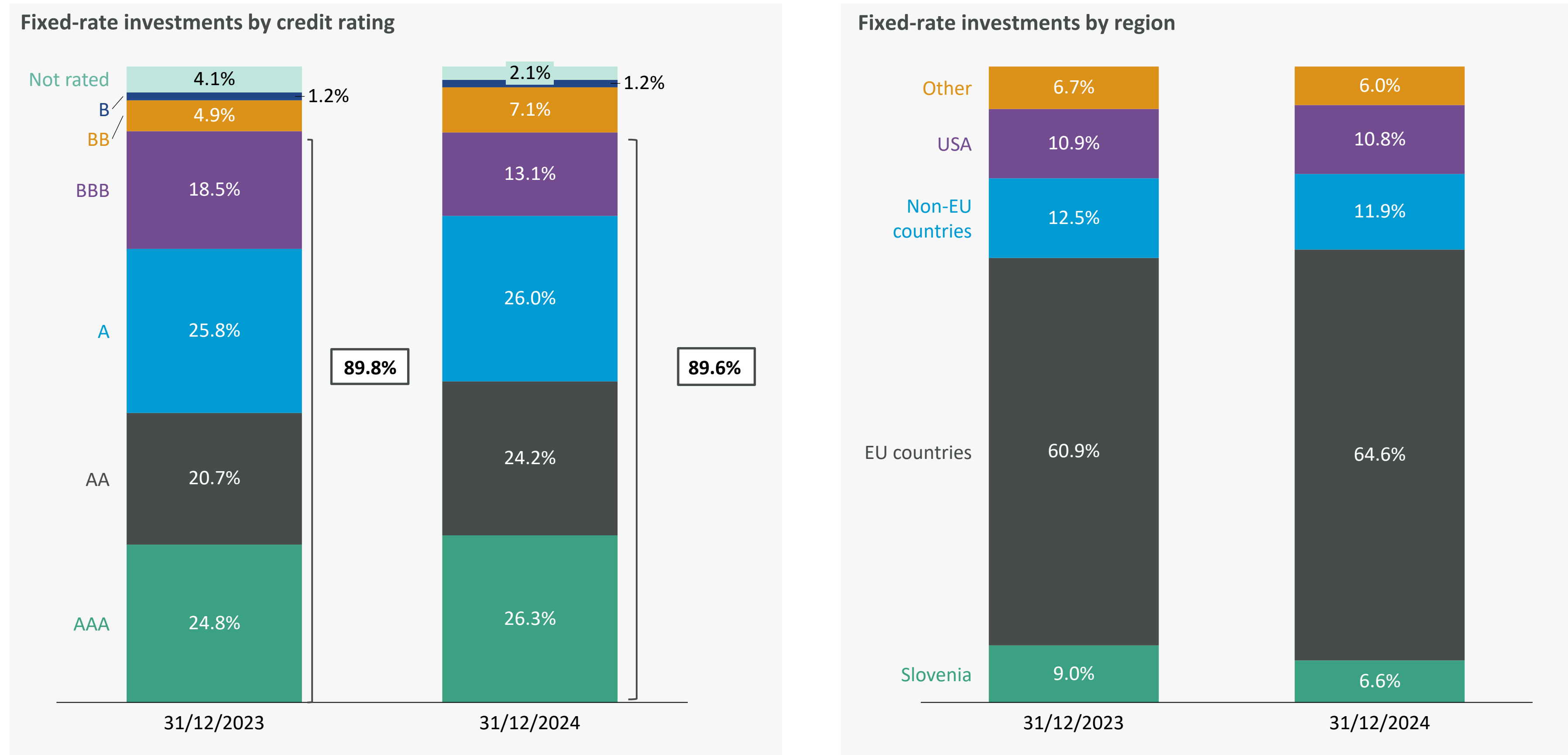
€m	31/12/2023	31/12/2024	Change
Fixed-rate investments	1,302.4	1,453.5	151.1
Government bonds	818.8	922.7	103.9
Corporate and financial bonds	375.0	427.2	52.2
Covered bonds	52.4	57.2	4.8
Subordinated bonds	30.5	19.0	-11.6
Deposits & CDs	25.6	27.3	1.7



The fixed-rate investment portfolio is shown net of the assets held for the benefit of policyholders who bear the investment risk.



Resilient and stable fixed-rate investment portfolio



The fixed-rate investment portfolio is shown net of the assets held for the benefit of policyholders who bear the investment risk.



Thank you.

For more information: ir@sava-re.si



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www.sava-re.si

Glossary of selected terms and computation methods for indicators

Assets under management. Assets of pension companies' pension funds, assets of mutual funds managed by the Group's asset management company and assets of policyholders who bear the investment risk.

Book value per share. Ratio of total equity to the weighted average number of shares outstanding.

Business volume. Gross premiums written and revenue of non-insurance services.

Combined ratio. The sum of the loss ratio and the expense ratio. The Group's ratio is calculated for the reinsurance and non-life insurance operating segments.

CSM. The **contractual service margin** is an estimate of the unearned profit on groups of insurance contracts that has not been recognised in the income statement at a reporting date because it relates to future services.

Dividend yield. Ratio of dividend per share to the rolling average price per share in the 12-month period.

Expense ratio. Attributable expenses plus non-attributable expenses plus net operating income or expenses plus net other income or expenses plus net impairment losses and reversals of impairment losses on non-financial assets as a percentage of insurance revenue. The Group's ratio is calculated for the reinsurance and non-life insurance operating segments. Sava Re's ratio does not include expenses arising from holding activities.

Gross premiums written. The total premiums on all policies written or renewed during a given period, regardless of what portions have been earned.

Investment portfolio. It consists of financial investments, investments in associates, investment property, and cash and cash equivalents. It does not include investments of policyholders who bear the investment risk.

Loss ratio. Insurance service expenses, excluding operating expenses, plus net result from reinsurance contracts held as a percentage of insurance revenue. The Group's ratio is calculated for the reinsurance and non-life insurance operating segments.

Net contractual service margin. Contractual service margin, net of reinsurance.

Net investment income of the investment portfolio. The investment result plus the share of profit

or loss of subsidiaries and associates. Calculated excluding returns on life insurance policies where policyholders bear the investment risk, the impact of exchange differences and expenses on subordinate debt.

Return on equity (ROE). Net profit for the period as a percentage of average equity during the period, excluding accumulated other comprehensive income.

Return on the investment portfolio. The ratio of net investment income from the investment portfolio to average invested assets. The investment portfolio position includes the following items of the statement of financial position: investment property; investments in associates and subsidiaries; financial investments, excluding unit-linked assets; and cash and cash equivalents other than those relating to unit-linked life insurance contracts. The average balance is calculated based on the figures as at the reporting date and as at the end of the previous year.

Solvency ratio. The ratio of eligible own funds to the solvency capital requirement, expressed as a percentage. A solvency ratio in excess of 100% indicates that the firm has sufficient resources to meet the solvency capital requirement.

Total shareholder return. The ratio of the difference between the share price at the end and beginning of the period, plus the dividend, to the share price at the beginning of the period.



Cautionary statements and notes

Forward-looking statements

This document may contain forward-looking statements relating to the expectations, plans or goals of the Sava Insurance Group (the Group), which are based on estimates and assumptions made by the management of Sava Re (the Company). By their nature, forward-looking statements involve known and unknown risks and uncertainties. As a result, actual developments, in particular performance, may differ materially from the expectations, plans and goals set out in this document; therefore, persons should not rely on forward-looking statements.

Duty to update

The Group and the Company assume no obligation to update or revise any forward-looking statements or other information contained in this document, except to the extent required by applicable laws and regulations.

Alternative performance measures

This document may contain certain alternative performance measures used by the Company's management to monitor the business, financial performance and financial position of the Group and to provide investors with additional information that management believes may be useful and relevant to understanding the Group's results. These alternative performance measures or benchmarks generally do not have a standardised meaning and therefore may not be comparable to similarly defined benchmarks used by other companies. Therefore, such measures should not be considered in isolation from, or in place of, the Group's consolidated financial statements and the related notes prepared in accordance with IFRS standards.

Data not audited

The consolidated financial statements presented in this document are unaudited.

Rounding

All calculations are based on exact figures, including decimals, which is why rounding differences may occur.

